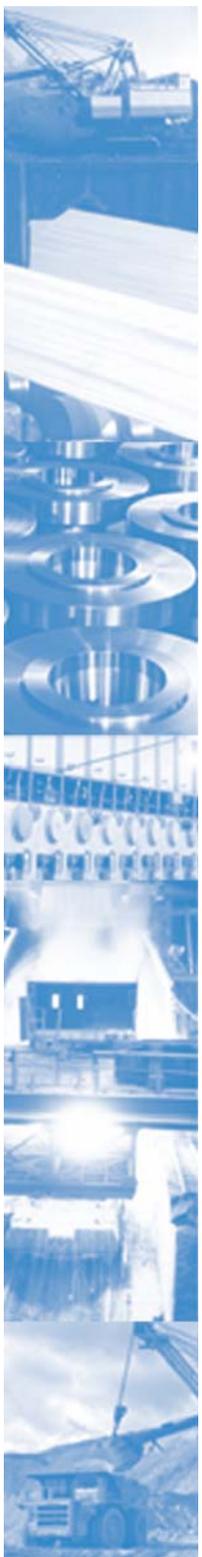




**9 Months Results Presentation
December 18, 2008**



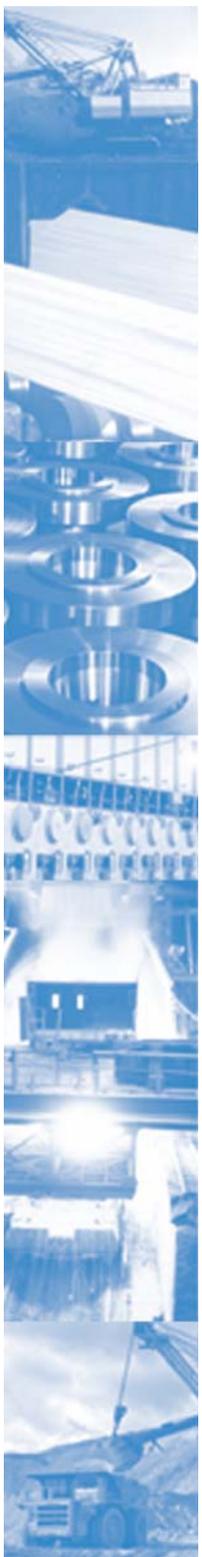
Disclaimer



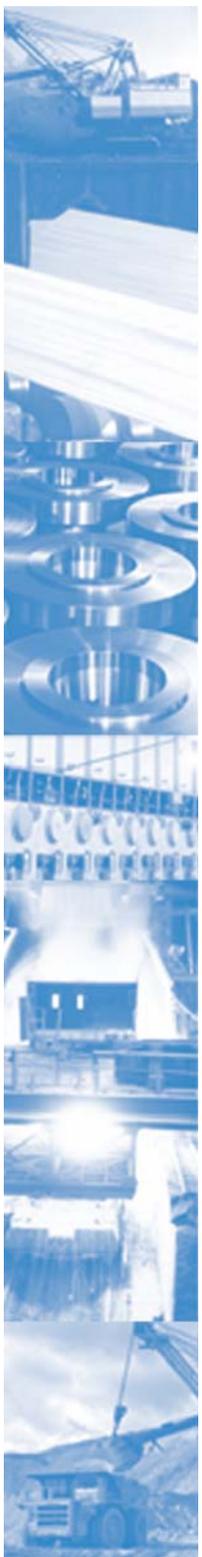
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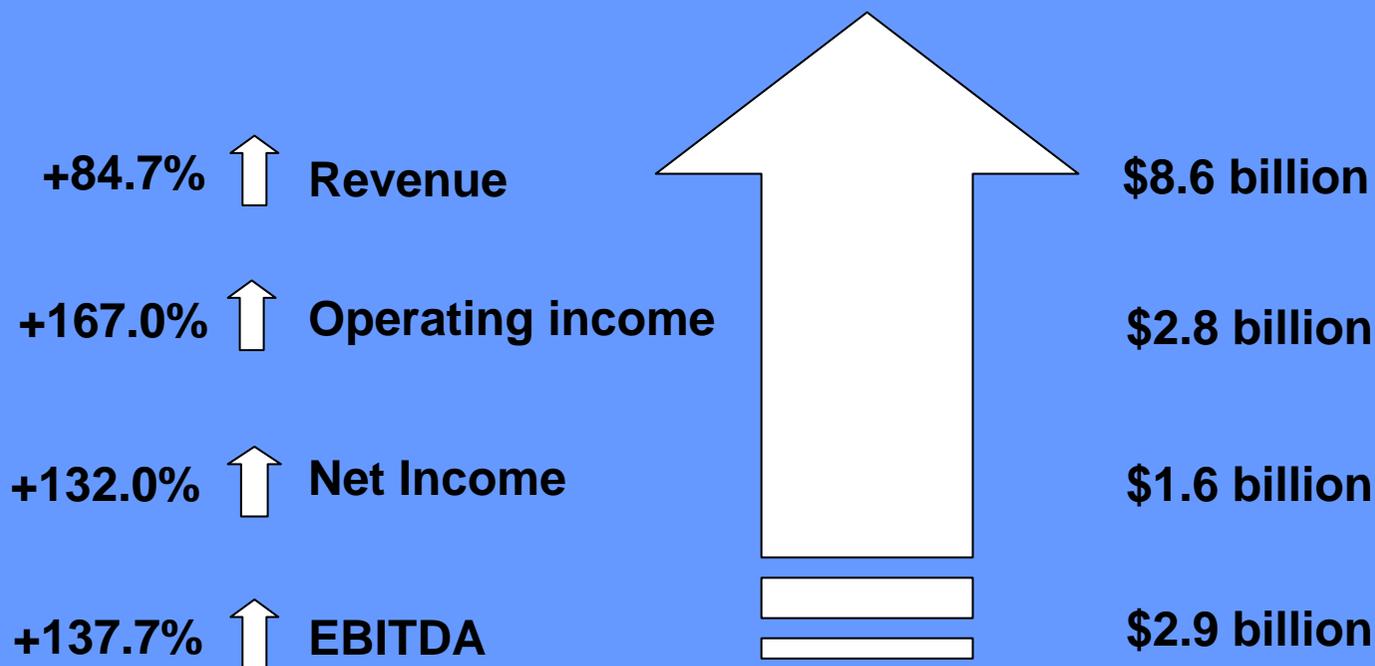
Mr. Igor Zyuzin
CEO
Mechel OAO



9M 2008 Financial Highlights



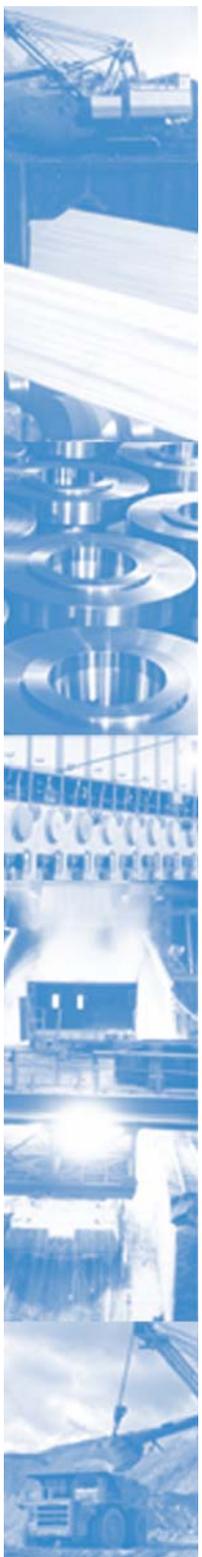
➤ Strong 9M 08 vs. 9M 07 financial results



➤ Successful implementation of strategy

➤ Strong Management

➤ Focus on shareholder value



Mr. Vladimir Polin
Senior Vice President
Mechel OAO

9M 2008 Production Growth

Mining Segment Production

Product output, 9M 08	Thousand tonnes	9M08vs.9M07 %
Coal	20,702	54
Coking coal	12,409	95
Steam coal	8,293	17
Iron ore concentrate	3,620	-2.5

Steel Segment Production

Product output, 9M 08	Thousand tonnes	9M08vs.9M07 %
Hardware	604	16
Rolled products	4,313	11
Steel	4,745	4
Pig iron	2,781	-2
Coke	2,699	-8



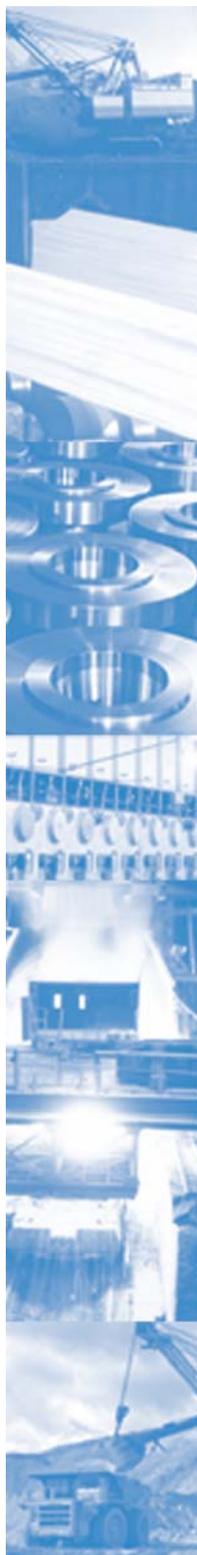
9M 2008 Production Growth

Ferroalloy Segment Production

Product output, 9M 08	Thousand tonnes	9M08vs.9M07 %
Nickel	14	6
Ferrosilicon	67	-
Ferrochrome	48	-

Power Segment Production

Product	Units	9M 2008	9M08vs.9M07 %
Electric power generation	ths. kWh	3,108,359	55
Heat power generation	Gcal	4,098,027	-

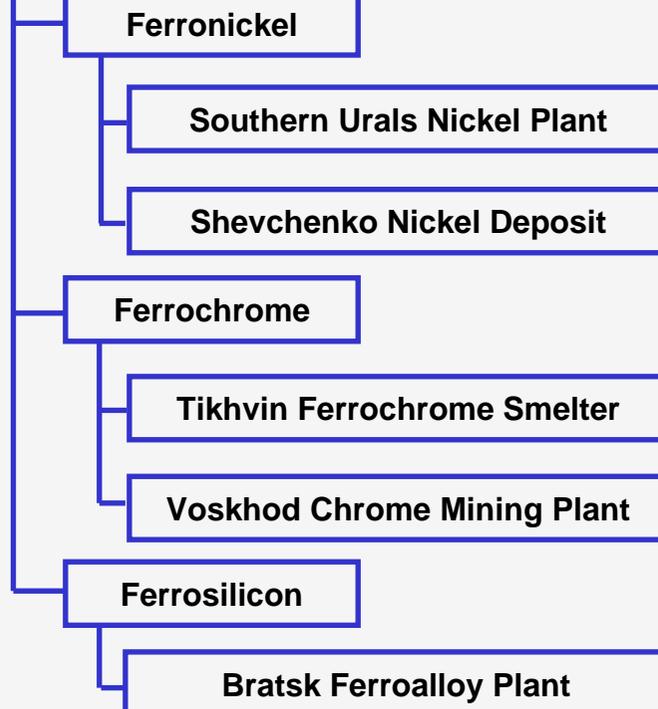


New Business Segment - Ferroalloys

Overview

- ◆ Mechel is the only steel manufacturer in the world who has own production facilities for the most essential ferroalloys
- ◆ 2nd largest nickel producer in Russia
- ◆ Most comprehensive producer of alloys in Russia: ferrochrome, ferronickel, ferrosilicon

Mechel Ferroalloys Segment



Ferronickel

Southern Urals Nickel Plant

- ◆ Two open-pit nickel ore mines (Sakhara, Buruktal)
- ◆ Nickel production plant in Orsk

CAPEX for 2008 - 2012

US\$41,6 mln

Production:

Mine	2005	2006	2007
	'000t	'000t	'000t
Sakhara	1,114	1,118	1,236
Buruktal	902	1,240	1,591
Total ore production	2,015	2,359	2,827
Ferronickel production	12.6	14.4	17.1

Shevchenko Nickel Deposit

- ◆ Located in Northern Kazakhstan close to Southern Urals Nickel Plant
- ◆ Project is a greenfield
- ◆ Plans for development are to be determined

Ferroalloys

Ferrochrome

Tikhvin Smelting Plant

- Located in Tikhvin, 200 km south east of St Petersburg, Russia
- Phase 1 (2007– 2010) - an estimated production capacity of 148ktpa HC FeCr
- Phase 2 (2011 - onwards) - full production capacity of 180ktpa HC FeCr
- Ferrochrome production commenced in April 2007
- 4 x 22.5MVA semi-closed submerged arc AC furnaces (3 are in operation)
- Tikhvin's chromite ore supply is mostly imported until Voskhod chrome project is brought to its full capacity

Voskhod Chrome Mining Plant

- The deposit is located in the North-West Kazakhstan, approximately 110 km from Akhtubinsk
- Production started in September 2008
- Annual output of 1.2 million tonnes of Cr ore and 0.9 million tonnes of chrome concentrate
- Indicated resource of 19.51 million tonnes at 48.47% Cr₂O₃, a 9.5% increase of contained chrome content over the PAS
- Inferred resources of 1.57 million tonnes at 41.05% Cr₂O₃, a six-fold increase of contained chrome content over the PAS

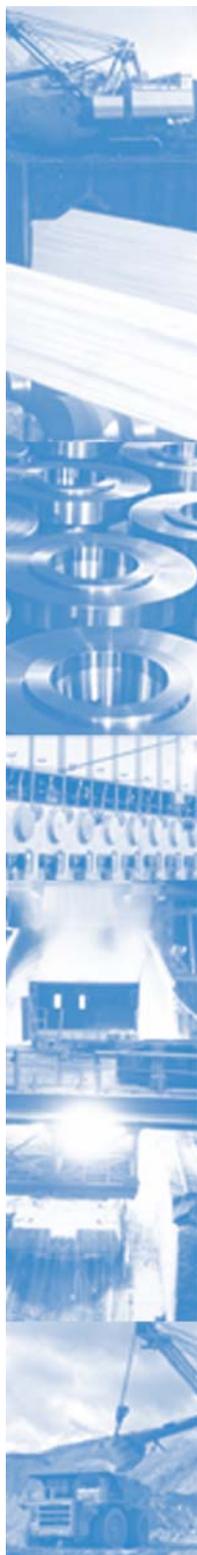
Ferrosilicon

Bratsk Ferroalloy Plant

- 16% of Russian ferrosilicon production (87,000t in 2007), capacity of 90,000 t
- Supply of ferroalloys to steel subsidiaries producing high-margin products
- Access to inexpensive electric power supply from Bratsk GES
- Steady demand from steel producers – c.5-6 kg of FeSi in every tonne of produced worldwide



Financial Review



Solid Financial Performance

➔ Mechel benefited from higher sales prices across both mining and steel segments and efficiencies from the consolidation of acquired operations:

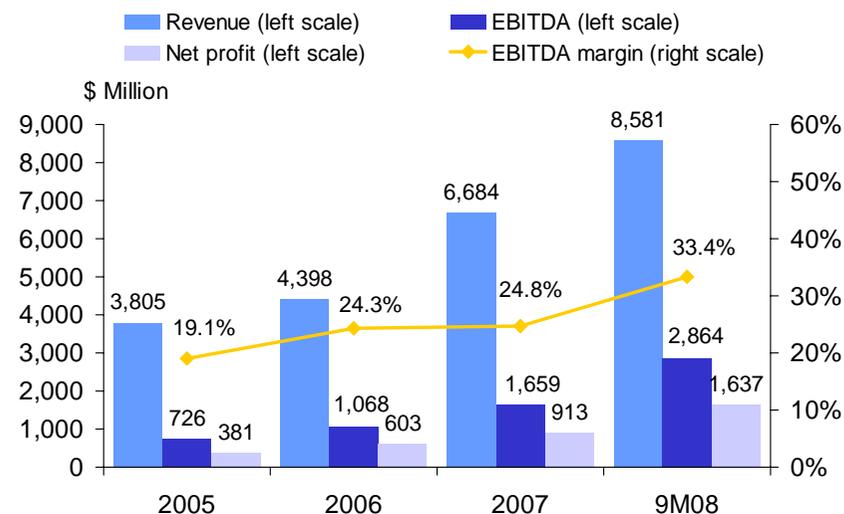
- ➔ Revenues grew by 85% in 9M08 y-o-y to \$8.6 billion
- ➔ EBITDA increased by 138% to \$2.9 billion
- ➔ The record EBITDA margin of 33%

➔ ROE over 50%

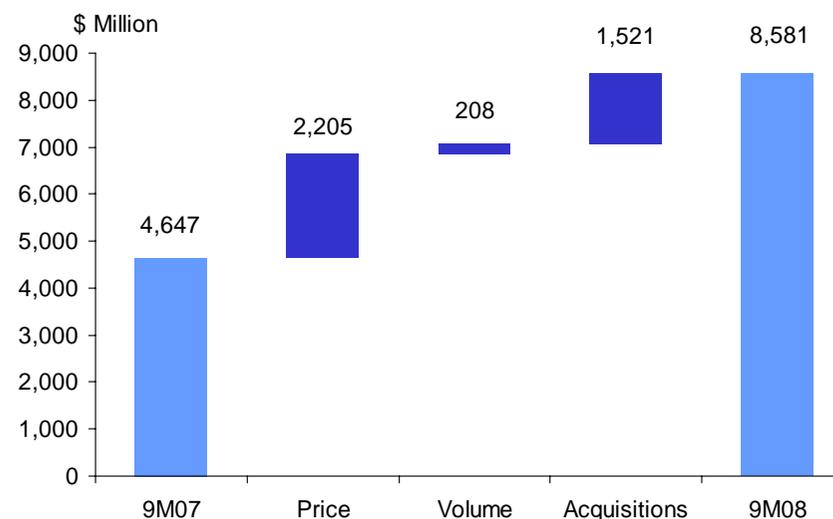
➔ Revenue increased over \$3.9 billion y-o-y due to the following factors:

- ➔ 56% due to price increases
- ➔ 5% due to organic volume growth
- ➔ 39% due to acquisitions (Yakutugol, Ductil and Oriol Resources)

Revenue, EBITDA and Net profit



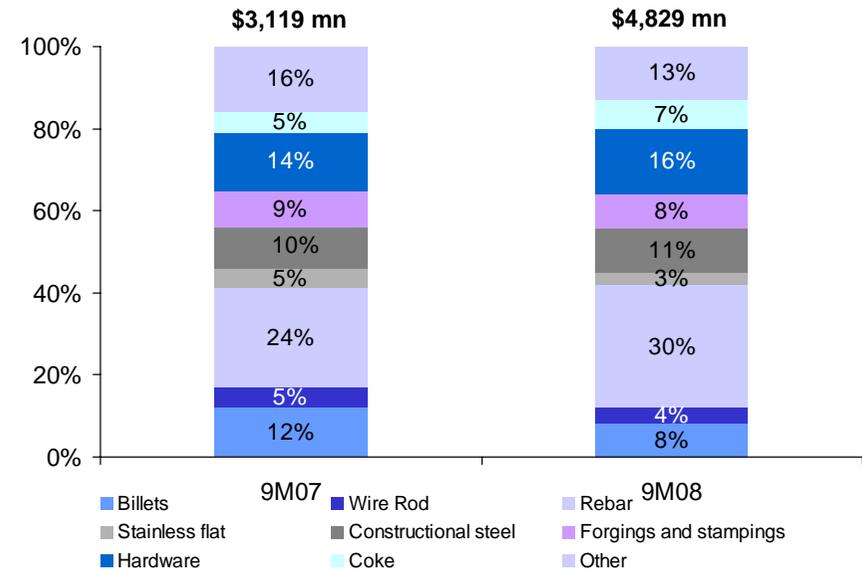
Revenue Dynamics



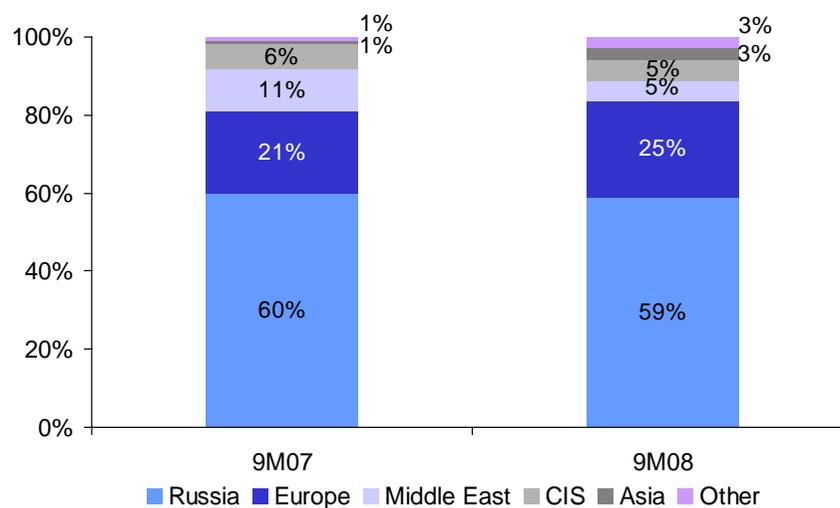
Steel Segment Performance

- ➔ 55% growth in revenue from external customers
- ➔ Continuing commitment to modernisation and focus on an increasing share of higher margin, higher value added production
- ➔ Gross margin increased to 33%
- ➔ Higher sales to Europe through new acquisitions.
- ➔ Continuing development of direct sales network
- ➔ EBITDA/tonne of steel – increase to \$239 in 9M08 from \$127 in 9M07

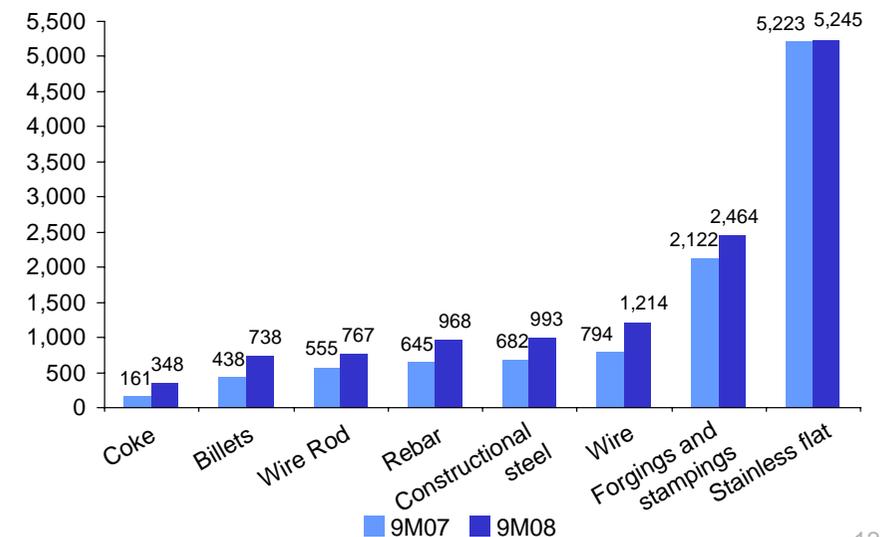
External sales structure



Revenue breakdown by region



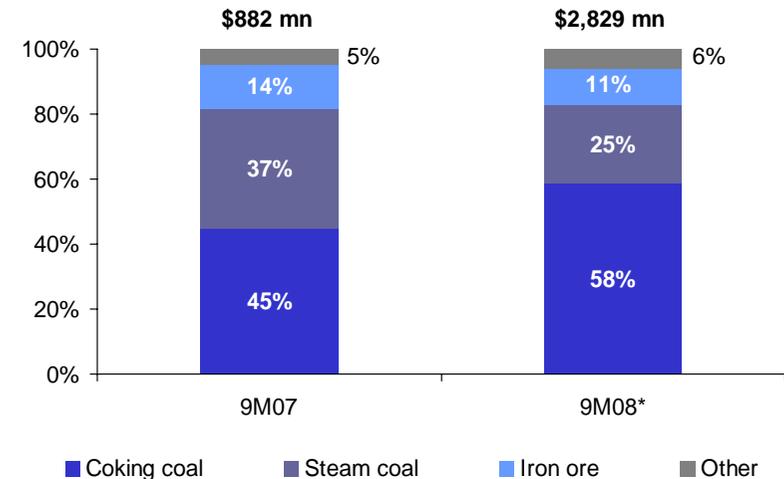
Average sales prices FCA, US\$/tonne



Mining Segment Performance

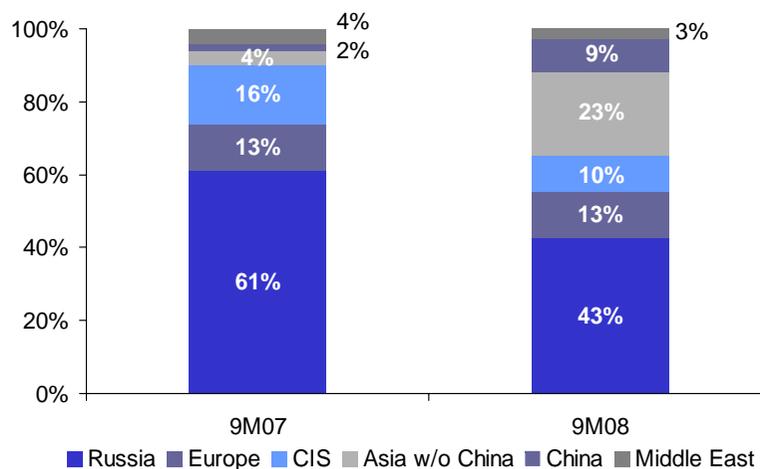
- ➔ Record pricing in both coking and steam coal supported revenue growth
- ➔ 3x growth in revenue to \$2.8 billion
- ➔ Gross Margin increased to 68%
- ➔ Coking coal sales reached 58% of revenue from 3rd parties
- ➔ Flexibility to change output between steam and coking coal to adapt to demand trends in the marketplace
- ➔ Increased internal consumption of steam coal as a result of acquisitions in the Power segment provides additional production visibility and support

External sales structure

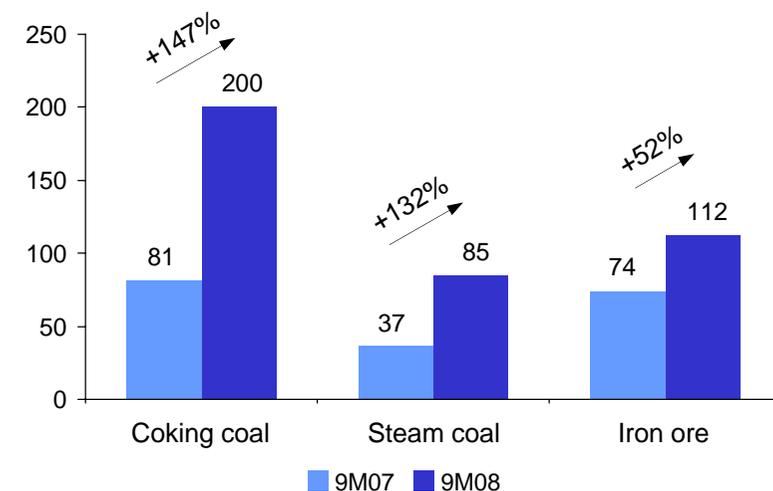


(*) Includes results of Yakutugol which was acquired in 4Q07

Revenue breakdown by region



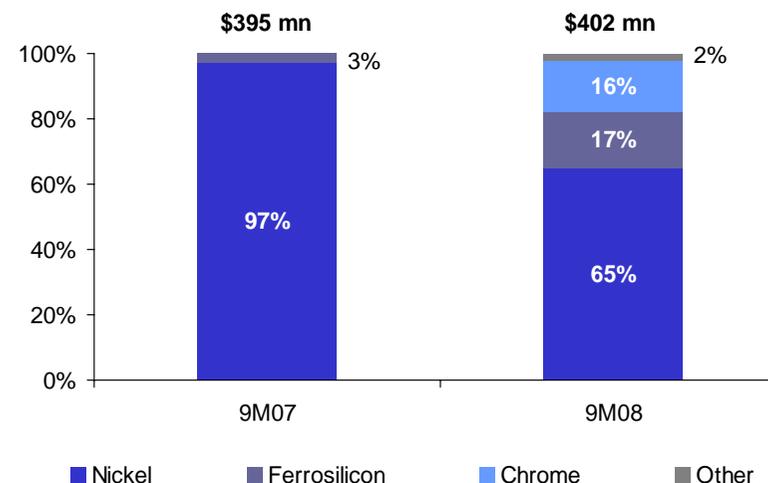
Average sales prices FCA, US\$/tonne



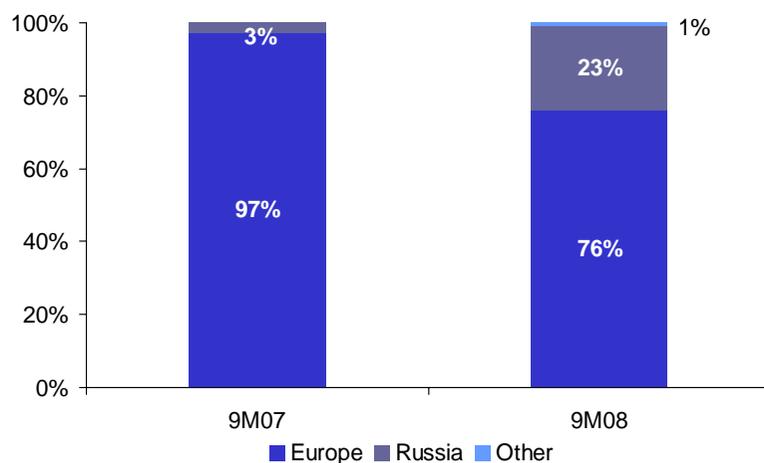
Ferroalloys Segment Sales

- Acquired reserves of chromites and nickel mark expansion towards a more comprehensive ferroalloys business
- Additional product diversification
- Increased vertical integration with the steel segment through complete self-sufficiency of stainless steel operations in main ferroalloys
- Ferroalloys accounted for 5% of revenues in 9M08
- Expected growth of revenue and margins when Voskhod mine is fully operational

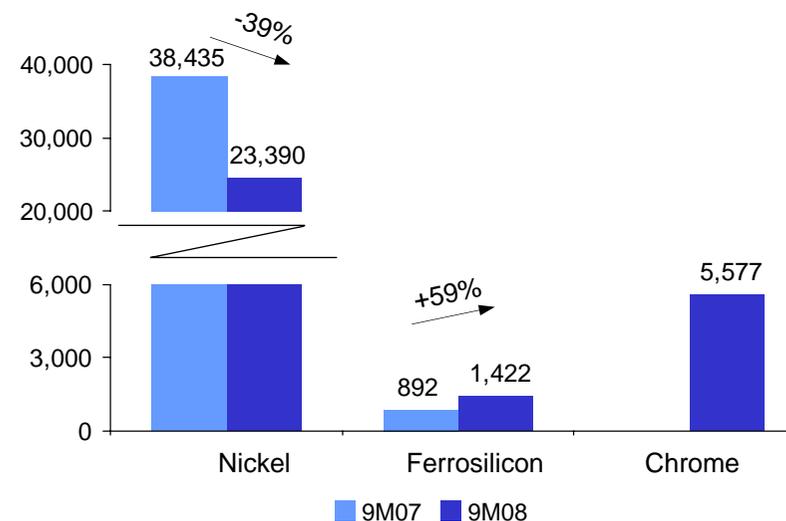
External sales structure



Revenue breakdown by region



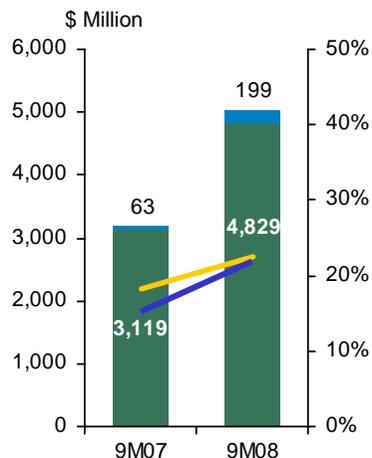
Average sales prices FCA, US\$/tonne



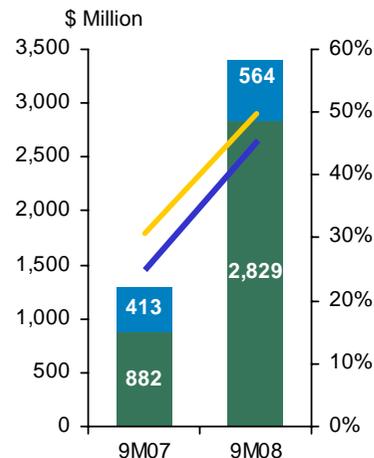
Diversified Revenues and EBITDA

- High degree of diversification and vertical integration helps mitigate risk and provides stability
- Revenues and cash flows are well-balanced in the key segments:
 - Mining - 59% of consolidated EBITDA and Net Income
 - Steel - 40% of consolidated EBITDA and Net Income
- EBITDA in Steel segment doubled to \$1.1 bln
- Doubled revenue in the Power segment
- Diversity is further supported by a wide range of end products in all key segments and a very broad customer base

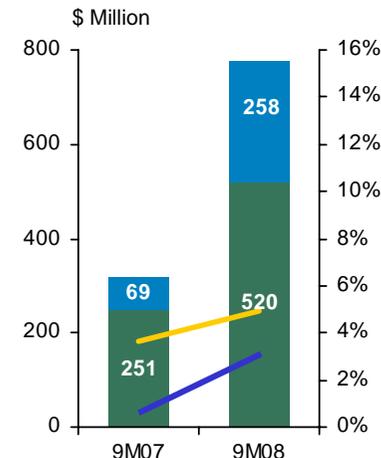
Steel segment



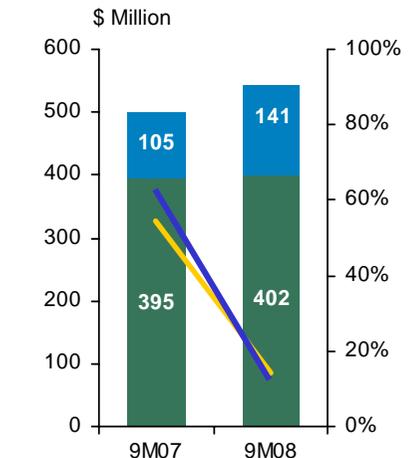
Mining segment



Power segment



Ferroalloys segment



■ Revenues, mn USD
 ■ Intersegment revenues, mn USD
 — EBITDA margin, %
 — Operating margin, %

NOTE: EBITDA margin is calculated by dividing reported EBITDA by total revenues, including intersegment revenues

Favourable Cost Structure

- Growing benefits of vertical integration into power and raw materials
 - Ability to source internally 100% of coking coal, nickel, ferrosilicon and iron ore for our steel operations
 - 50% of group's electricity needs could be covered internally
 - With expansion into the ferrochrome segment, we are able to cover 100% of FeCr needs for its stainless steel production

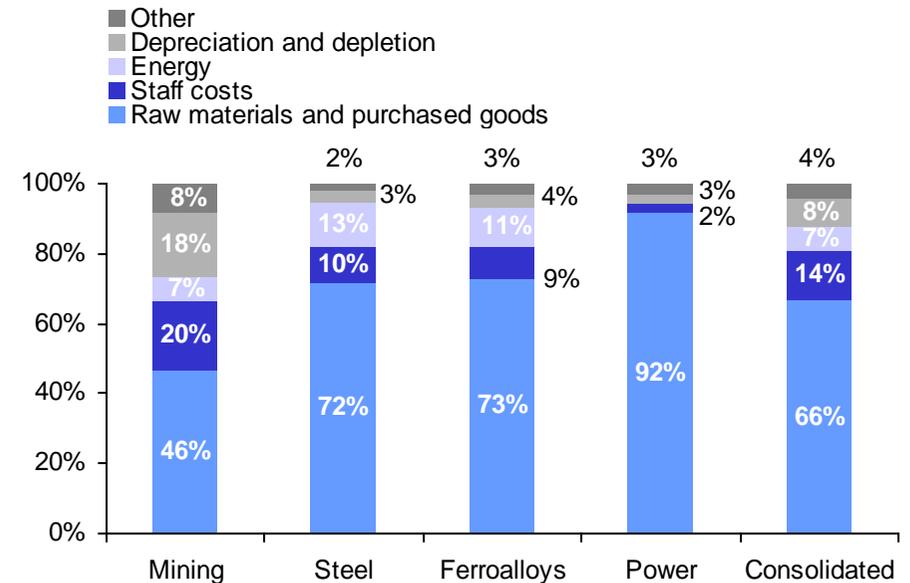
- High degree of vertical integration ensures margin sustainability on a consolidated basis.

- Immediate reduction in operating costs at newly acquired assets

- Cash cost per tonne:

- SKCC \$39 and Yakutugol \$27 for coking coal concentrate, SKCC \$19 and Yakutugol \$23 for steam coal, \$28 for iron ore
- Cash costs in coal are among the lowest in the industry due to:
 - 75% of coking coal production coming from open pit mines
 - Tight control over production costs at the existing assets and fast integration of newly acquired assets.

Cost structure in 9M08

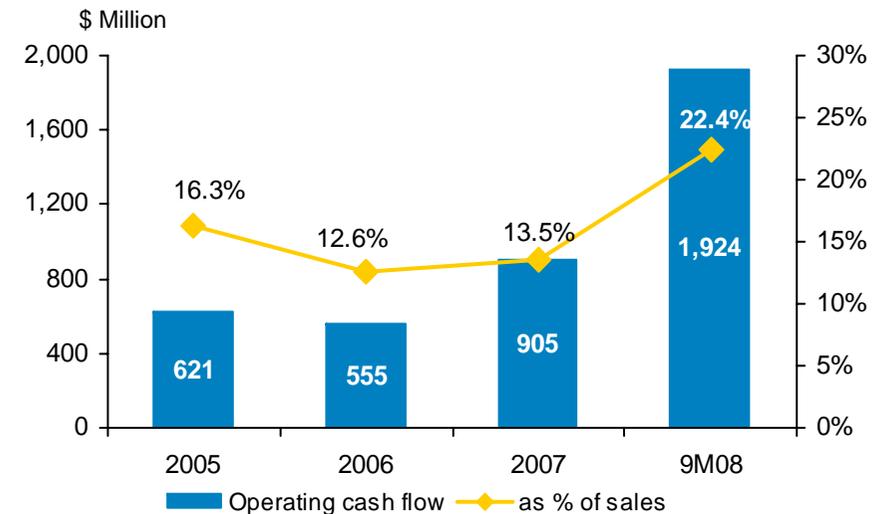


Increasing Cash Generation Capacity

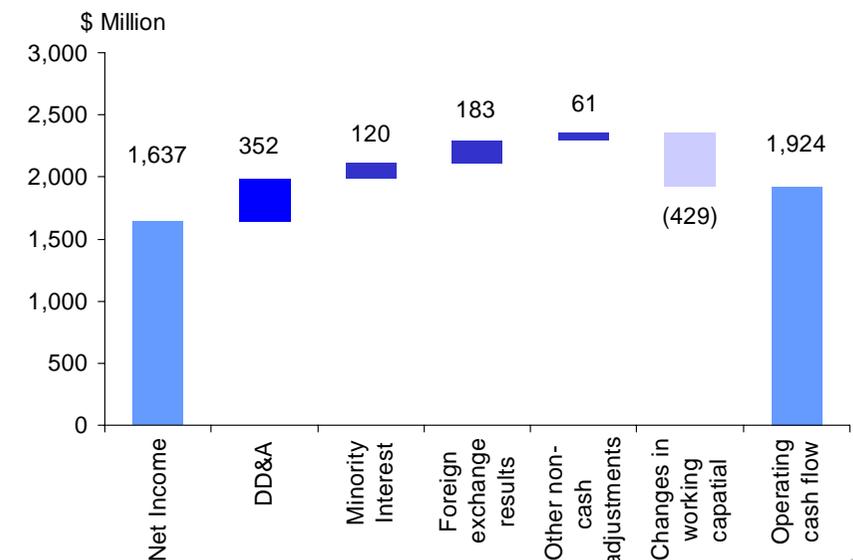
- Strong improvement in cash flow generation
 - Operating cash flow of \$1.9 billion in 9M08 exceeded the 2007 full-year
 - Disciplined approach to capital expenditure led to growing free operating cash flow of over \$950 million
 - Following revision of capital expenditure plans Mechel expects to continue to generate strong free operating cash flow, despite challenging market conditions
 - Control over working capital despite rapidly increasing operations.

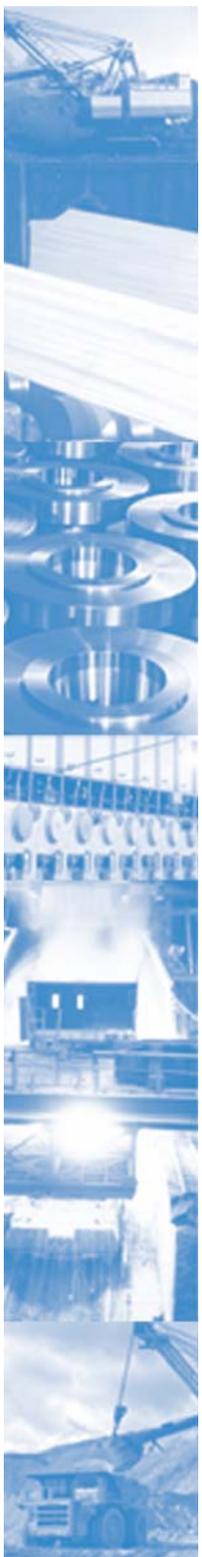
- Commitment to repay short-term debt out of operating cash flow

Operating cash flow



Operating Cash Flow Bridge, 9M08



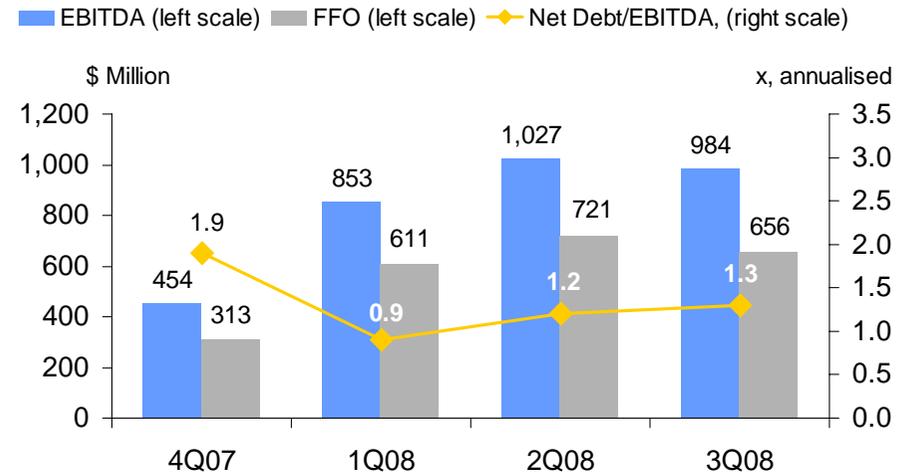


Post Acquisition Debt Metrics Recovery

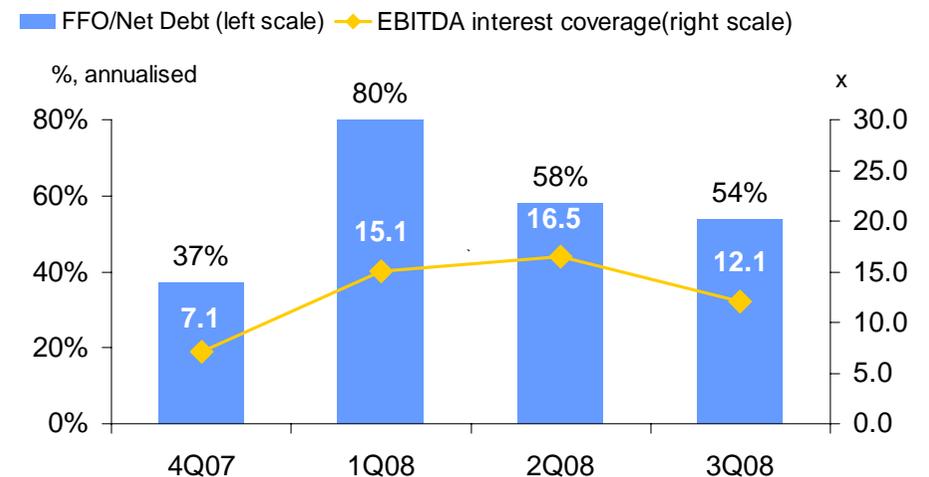


- Mechel's financial policy is to maintain Net Debt-to-EBITDA of below 2.0x
- Insignificant Net Debt to EBITDA dynamics despite sizable acquisitions.
- Committed long-term financing of capex
- Ample working capital financing
- Increased cash flows from acquired operation and excellent performance of the existing assets helped to quickly recover ratios:
 - Annualised Net Debt-to-EBITDA was 1.3x in 9M08
 - Annualised FFO-to-Net Debt was 54% in 3Q08
 - EBITDA interest coverage was 12.1x in 3Q08

EBITDA, FFO and Net Debt/EBITDA



FFO/Net Debt, EBITDA Interest Coverage



Debt Profile

Short-term maturities as of Sept. 30, 2008

\$ Million	Q408	Q109	Q209	Q309
Short-term debt and current portion of long-term debt ⁽¹⁾	642 ⁽²⁾	2,046	285	179
Including bridge loan		1,500		

(1) Includes \$765 mn of revolving credit lines

(2) \$443.5 mn were repaid and/or refinanced as of December 18, 2008

Long-term maturities as of Sept. 30, 2008

\$ Million	4Q09	2010	2011	2012	Thereafter
Long-term debt	163	596	620	492	62.0

Financial Results Overview

US\$ million unless otherwise stated	9M08	9M07	Change, %
Revenue	8,581	4,647	85%
Cost of sales	(4,233)	(2,830)	50%
Operating income	2,808	1,052	167%
EBITDA	2,864	1,205	138%
<i>EBITDA margin</i>	33.4%	25.9%	
Net Income	1,637	706	132%
<i>Net Income margin</i>	19.1%	15.2%	
EPS (USD per share)	3.94	1.7	132%
Sales volumes*, '000 tonnes			
Mining segment	16,087	11,026	46%
Steel segment	4,924	4,801	3%

* Includes sales to the external customers only