



Full Year 2010 Results Presentation

April 11, 2011

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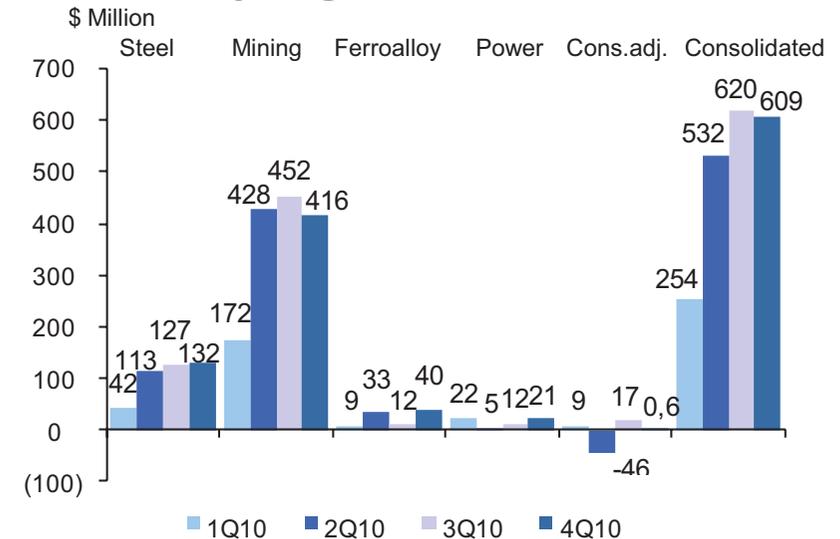
Financial Highlights

Segments Overview

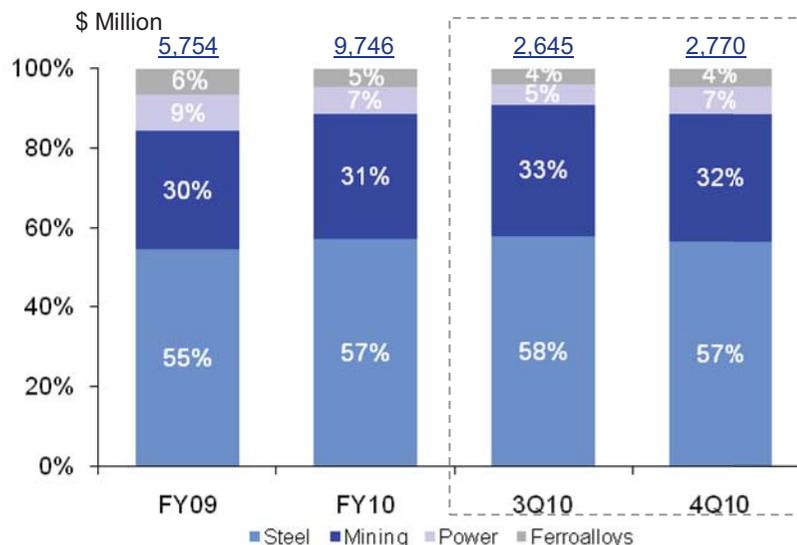


- Revenue split between the segments remains comparable to 2009
- EBITDA margin up to 21% of the Revenue
- Mining, steel and ferroalloys demonstrate highest EBITDA dynamics.
- Steel increases its share in consolidated EBITDA to 21%

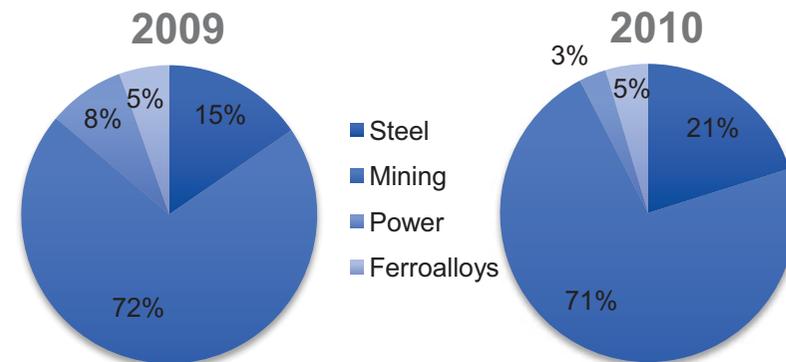
EBITDA⁽¹⁾ by segments



Revenue from third parties



EBITDA by segments



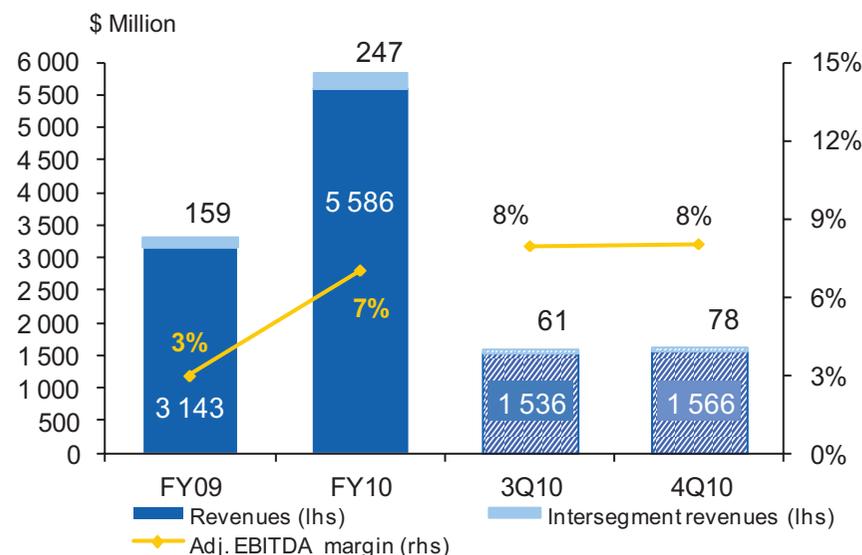
(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

Steel Segment Performance

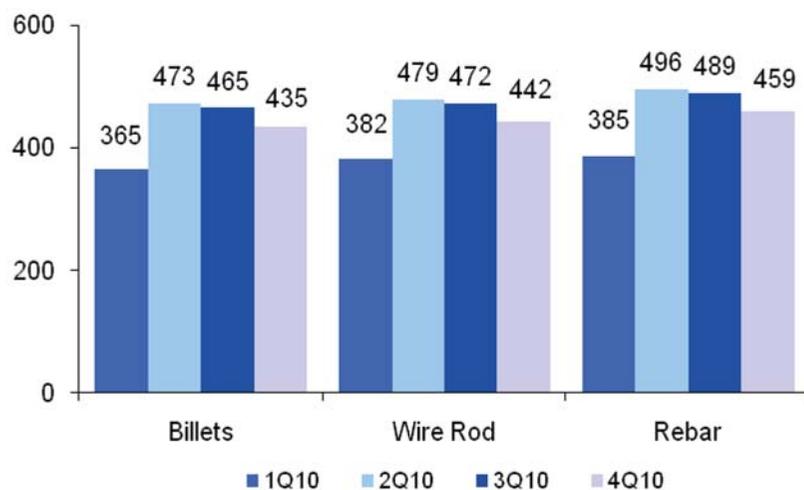


- ➔ Segment's Revenue up 78% to \$5.6 bn y-o-y
- ➔ Net loss of \$262 mn for 2009 turns into a Net income of \$91 mn in 2010
- ➔ Cash costs kept under control
- ➔ Over 4 times growth of Segment's EBITDA y-o-y
- ➔ Growing EBITDA⁽¹⁾ margin despite rising input prices.

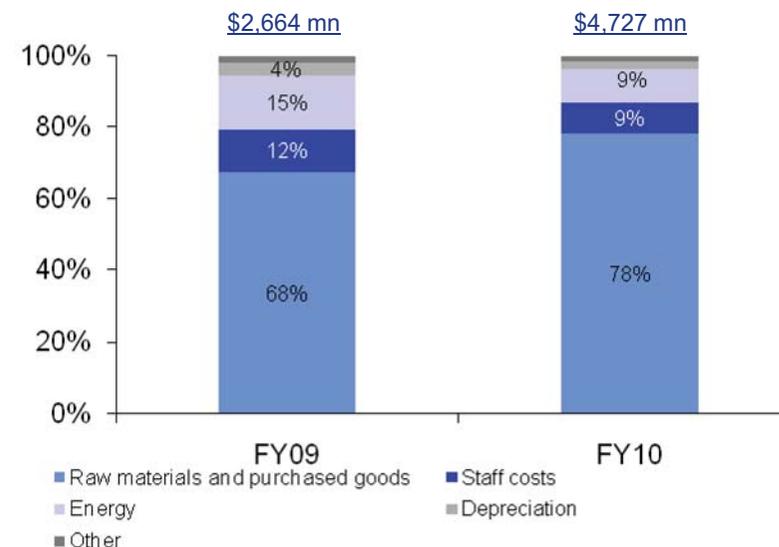
Revenue, EBITDA⁽¹⁾



Cash costs, US\$/tonne



COS structure



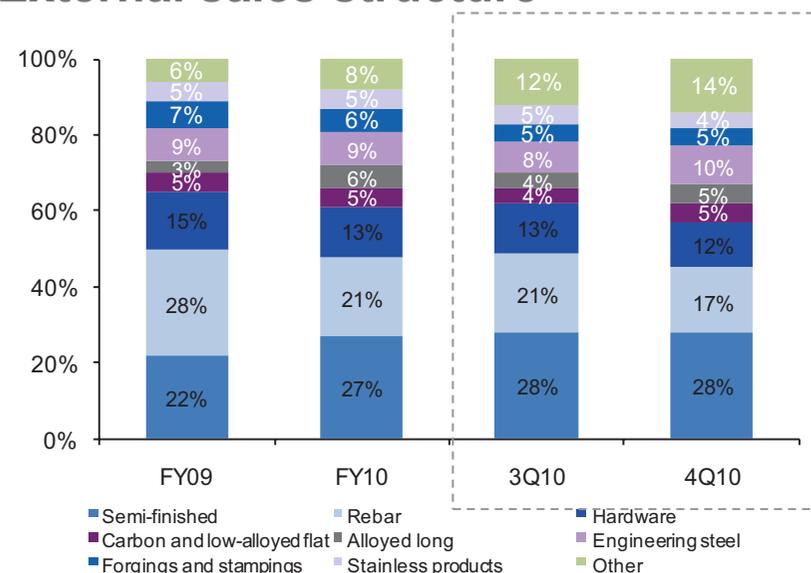
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Steel Segment Performance

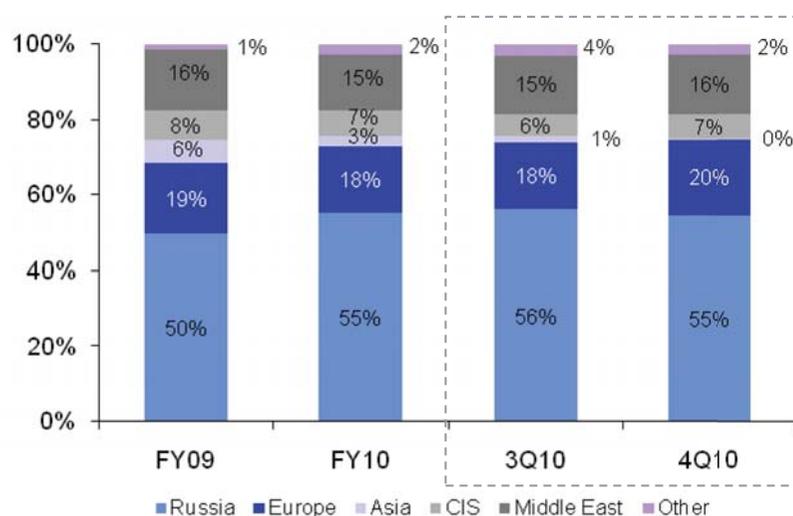


- ➔ Improved pricing environment across most of our steel products q-o-q
- ➔ 23% q-o-q growth in Flat steel sales after the launch of the 2nd slab caster in Chelyabinsk
- ➔ Ongoing modernization led to a 38% y-o-y growth in HVA sales volume-wise.
- ➔ MSG's sales reached 3 bn tonnes in 2010
- ➔ 27% of Segment's Revenue in 2010 generated by resale operations

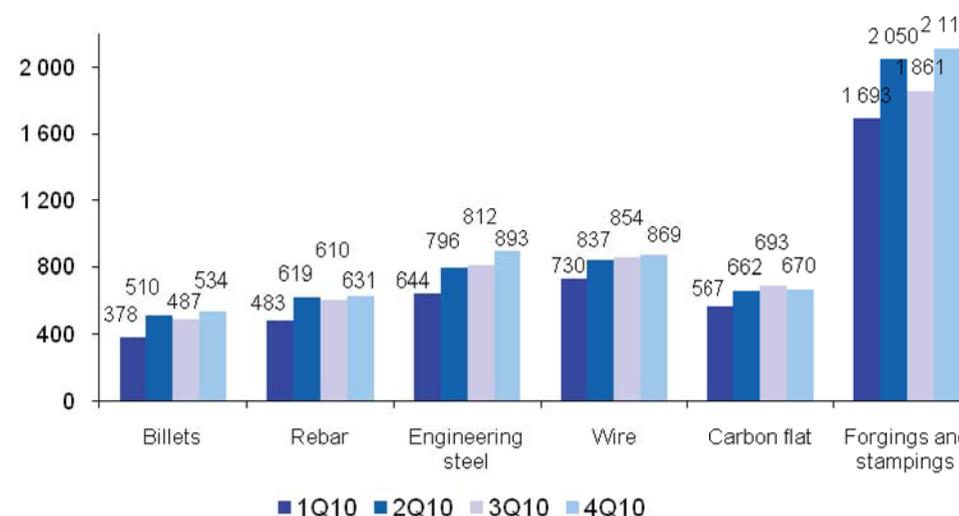
External sales structure



Revenue breakdown by region



Average sales prices FCA, US\$/tonne

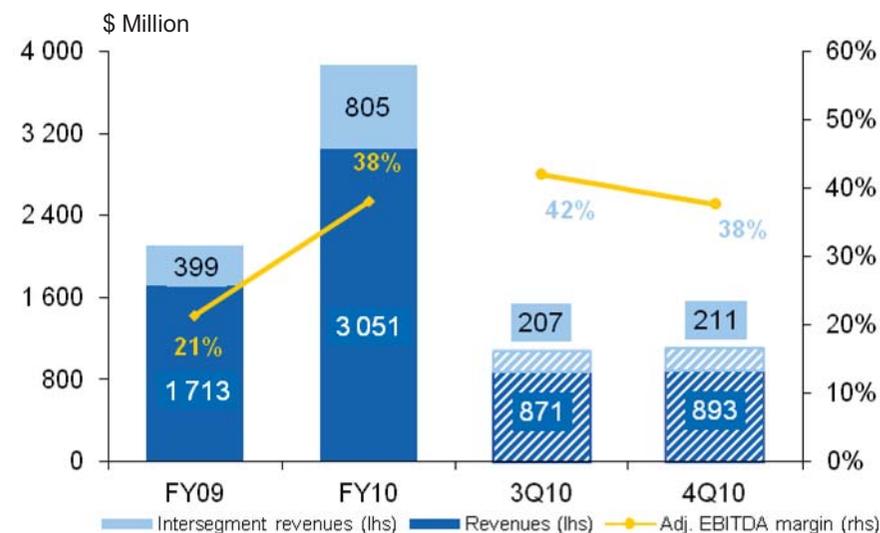


Mining Segment Performance

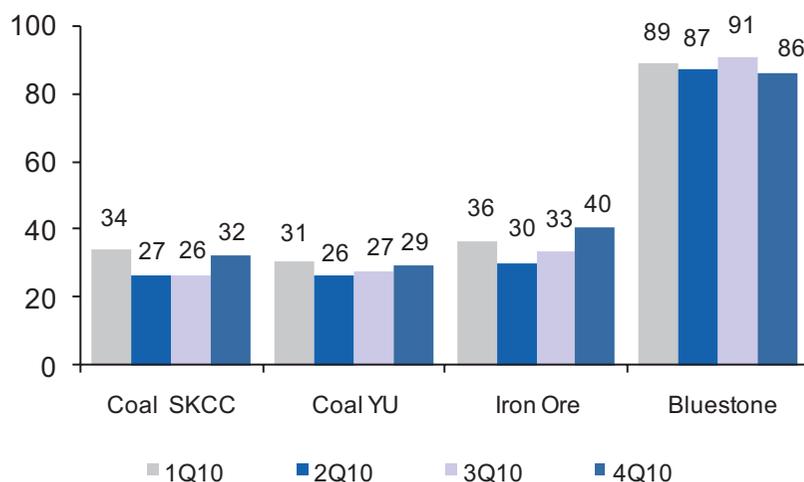


- Significant improvement in financial results:
 - Revenue up 78% y-o-y
 - EBITDA⁽¹⁾ more than 3x up y-o-y
 - EBITDA margin reaches 38%
- Cash costs slightly up on seasonal factors
- CVR extinguishment cancels contingent payment obligations with respect to Bluestone acquisition.

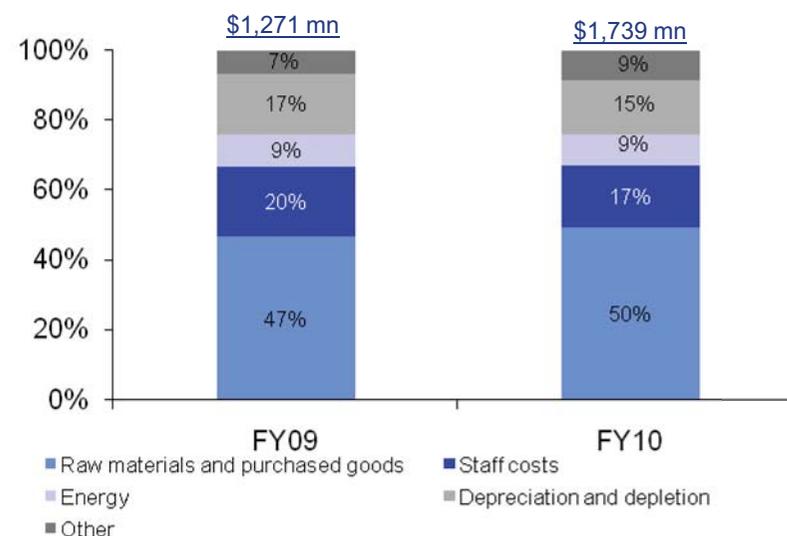
Revenue, EBITDA⁽¹⁾



Cash costs, US\$/tonne



COS structure



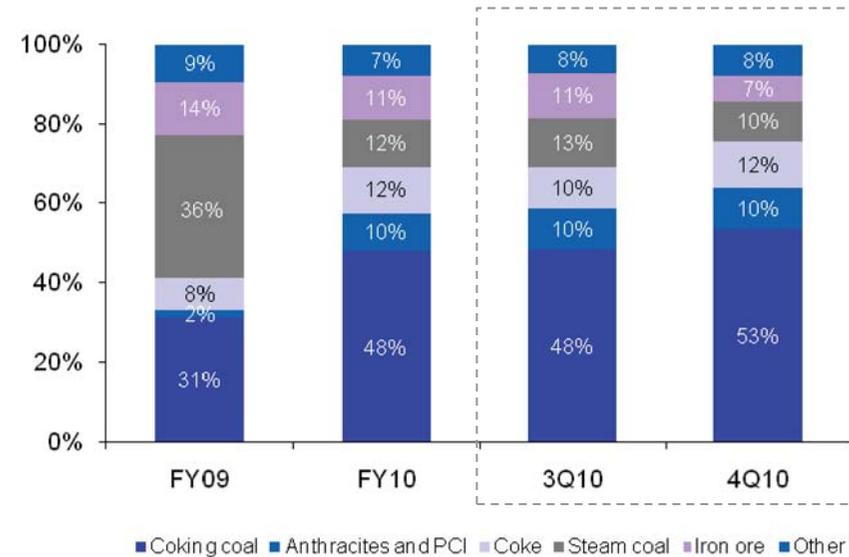
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Mining Segment Performance

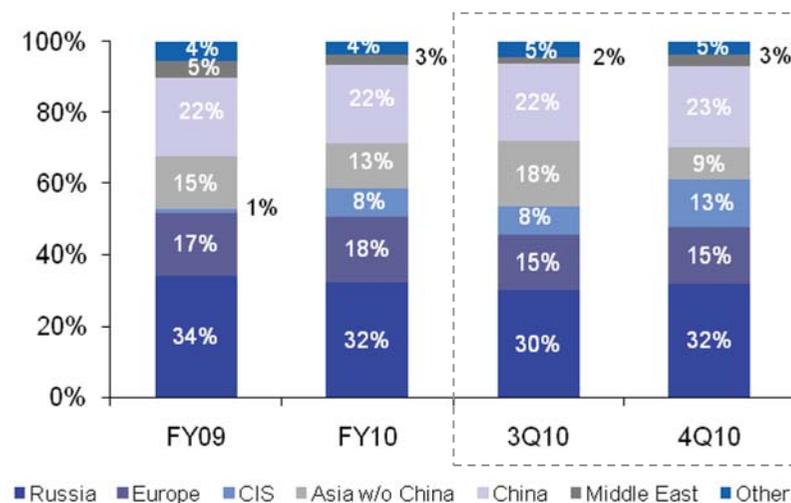


- Coking coal sales increased 170% y-o-y and reached 48% of Segment's Revenue in 2010
- Anthracite and PCI sales up 10x to 10% of Segment's Revenue in 2010
- Coke sales up 160% y-o-y or 12% of Segment's revenue in 2010.
- Steam coal sales dwindle in line with the Company's policy to concentrate on metallurgical coal.

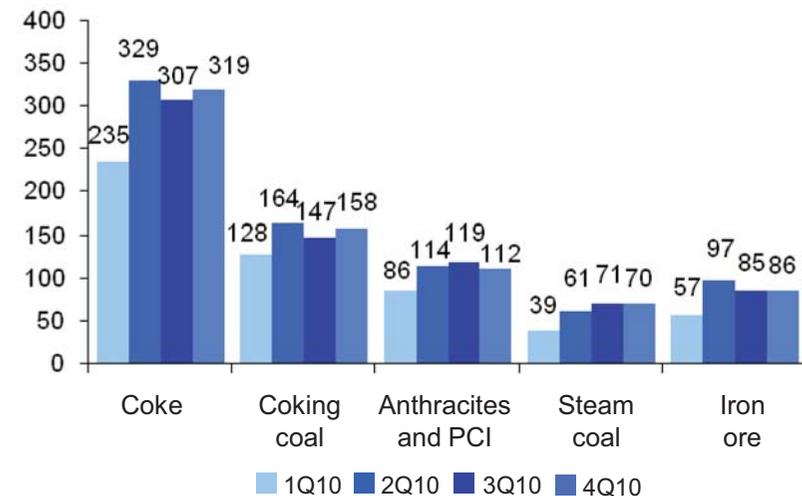
External sales structure



Revenue breakdown by region



Average sales prices FCA, US\$/tonne

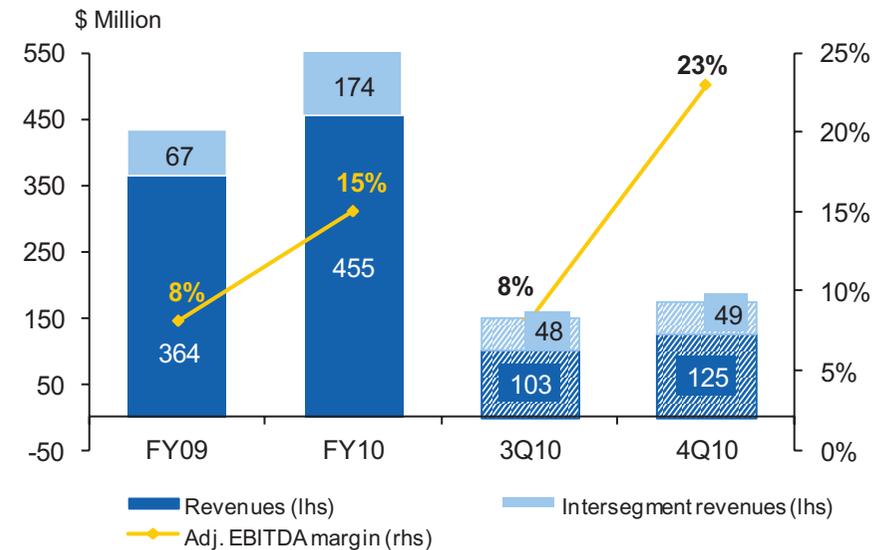


Ferroalloys Segment Performance

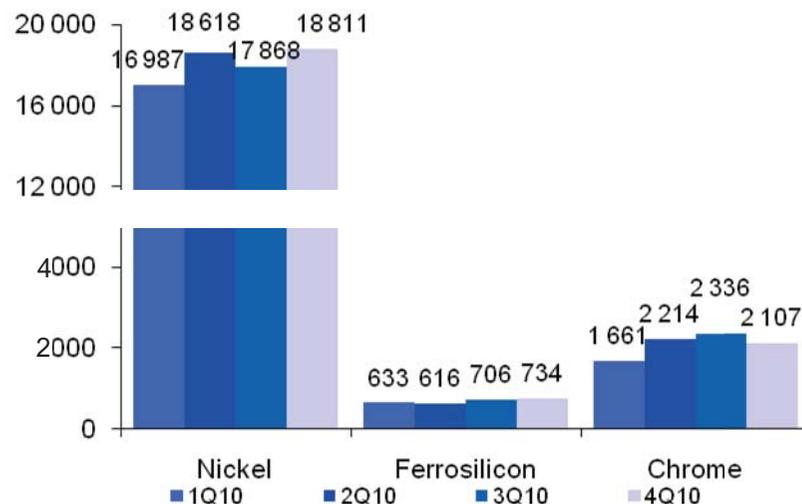


- ➔ EBITDA⁽¹⁾ up 2.7x to \$94 mn y-o-y
- ➔ EBITDA⁽¹⁾ margin grew from 8% in 2009 to 15% in 2010
- ➔ EBITDA⁽¹⁾ margin in 4Q10 reached record level of 23%
- ➔ Cash costs in Cr improve as mining works at Voskhod recover

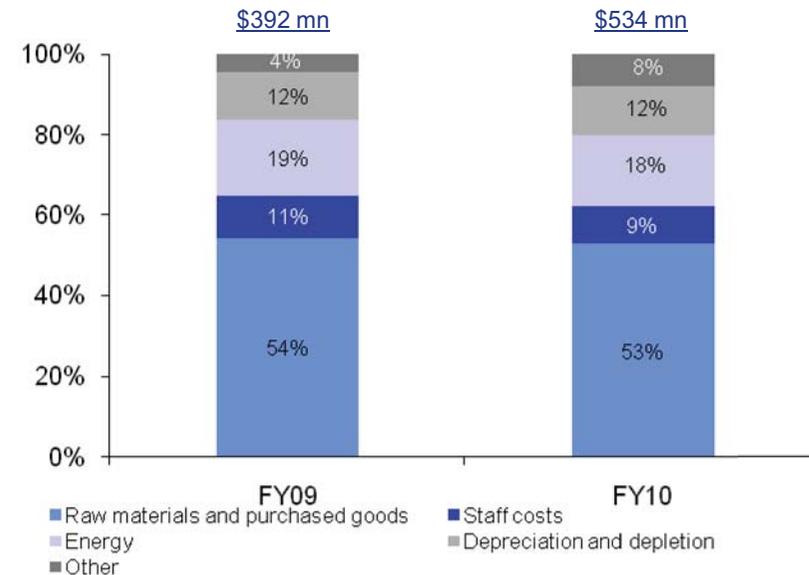
Revenue, EBITDA⁽¹⁾



Cash costs, US\$/tonne



COS structure



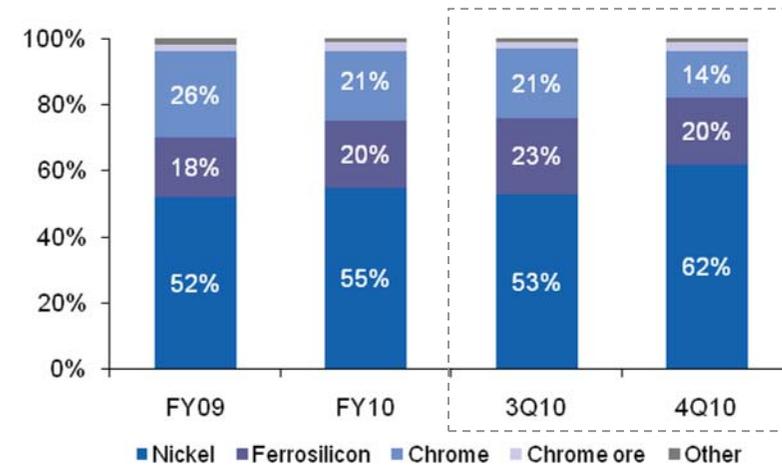
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Ferroalloys Segment Performance

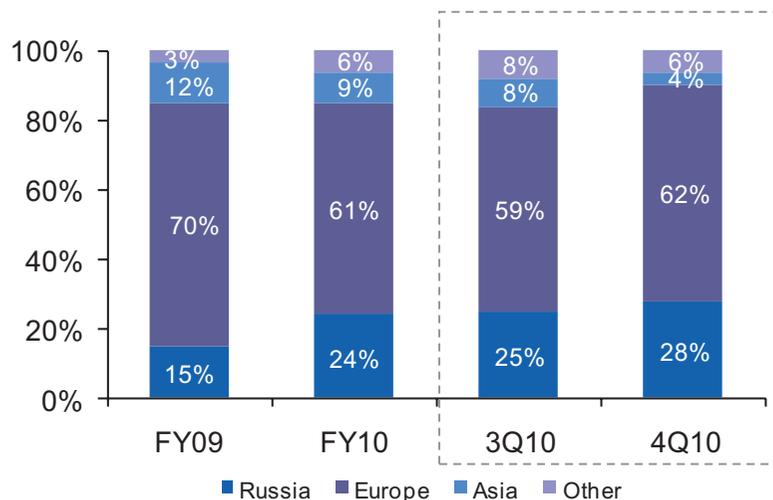


- Ferroalloys prices followed market trends in 4Q10:
 - Ni up 13%
 - FeSi up 19%
 - Cr up 4%
- FeSi domestics sales increased due to better pricing environment from 47% to 74% y-o-y
- \$60 mn non-cash write-up in deferred income tax due to a change in Kazakh corporate tax law.

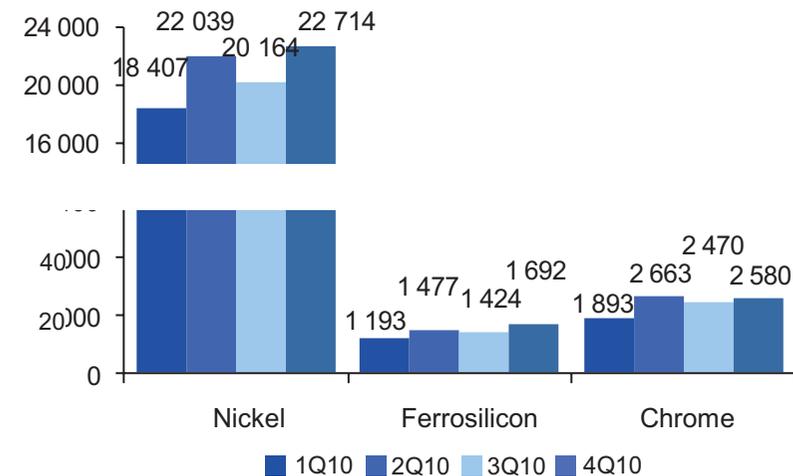
External sales structure



Revenue breakdown by region



Average sales prices FCA, US\$/tonne

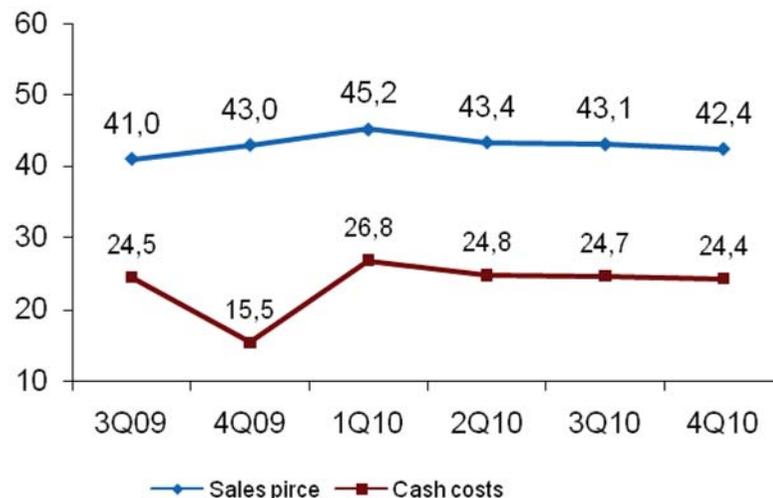


Power Segment Performance

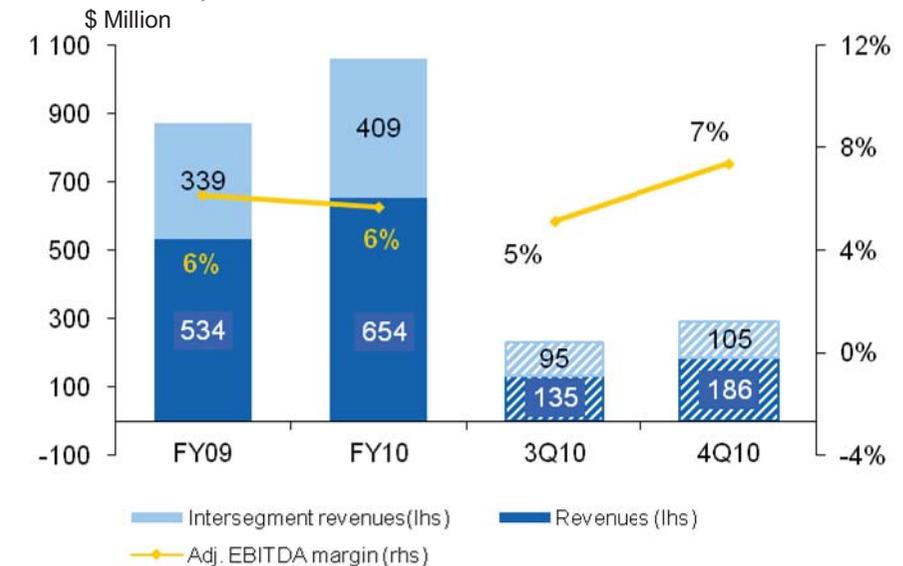


- Electricity market liberalization helped Revenue grow 22% to \$654 mn y-o-y
- EBITDA⁽¹⁾ margin increased from 5% in 2009 to 7% in 2010.
- Net income grew over 9x y-o-y
- Acquisition of Toplofikatsia Rouse in Q4 2010 offers opportunity in the European electricity market and extends steam coal value chain.

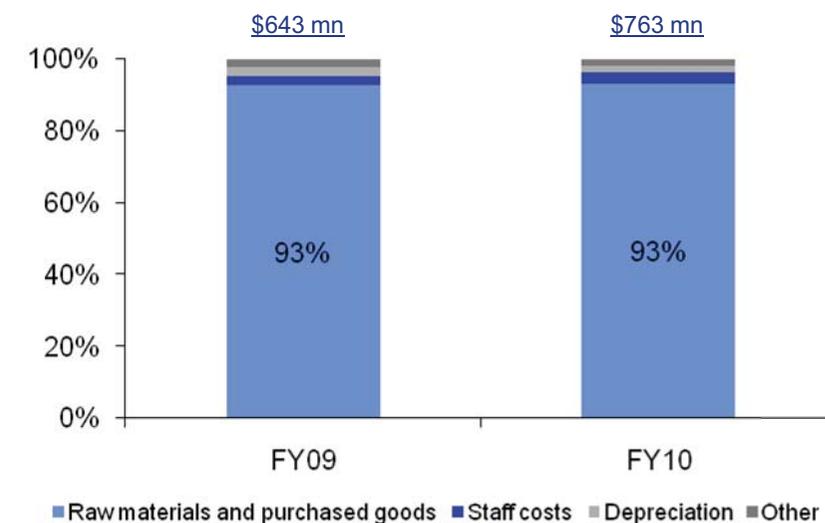
Average electricity sales prices and cash costs, US\$/MWh



Revenue, EBITDA⁽¹⁾



COS structure



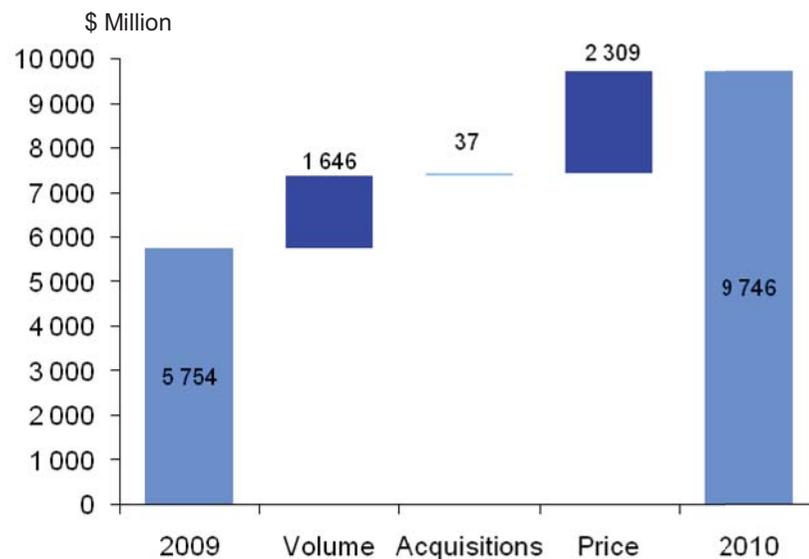
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Improving Financial Performance

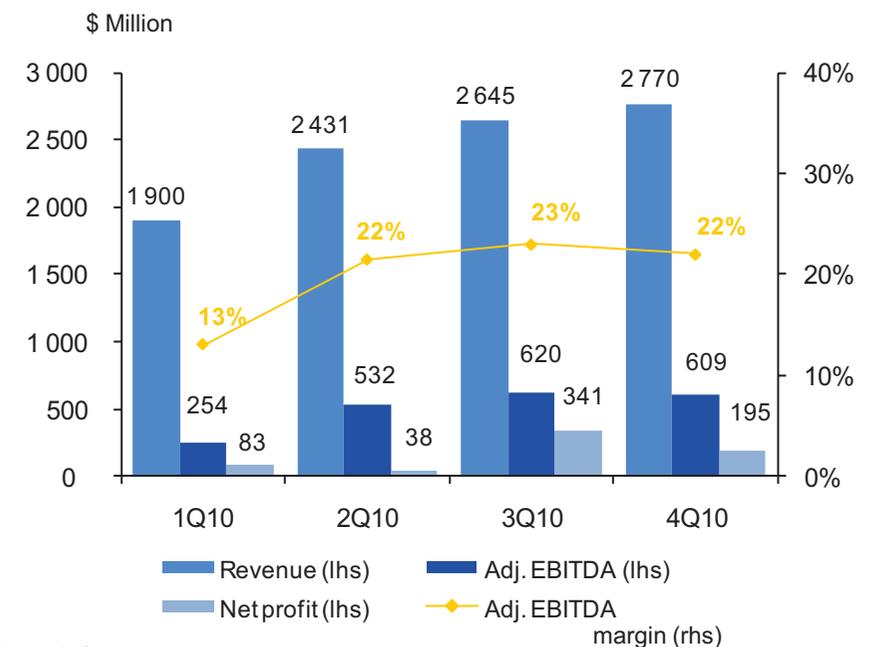


- Sensible improvement in 2010 financial performance y-o-y:
 - 69% growth in Revenue to \$9.7 bn
 - EBITDA⁽¹⁾ grew 3x to \$2.0 bn
 - EBITDA⁽¹⁾ margin doubled from 12% to 21%
 - Consolidated Net Income up 9x to \$657 mn

Revenue Dynamics



Revenue, EBITDA⁽¹⁾ and Net profit



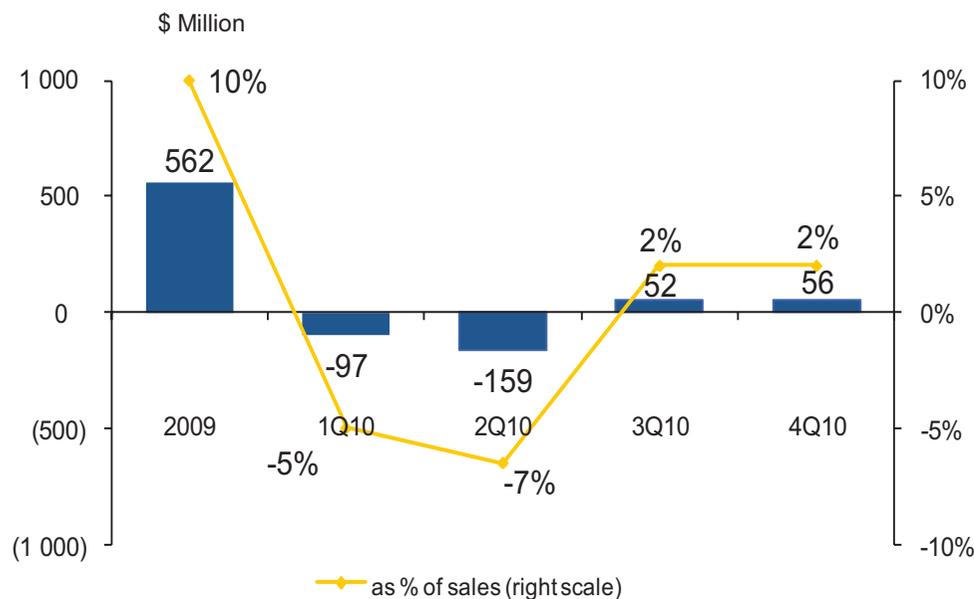
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Cash Generation Capacity

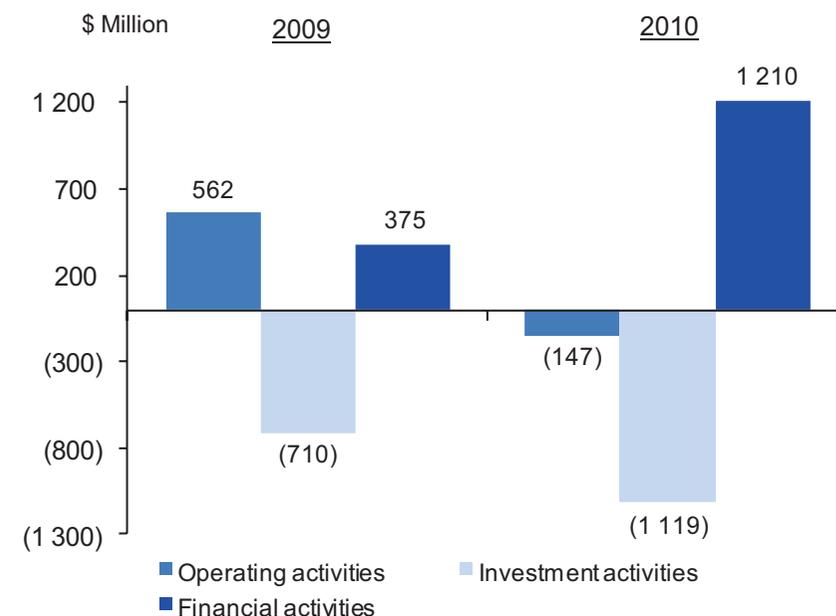


- Operating CF continued to recover despite heavy investment into working capital of trading operations.
- Exceedingly improving economics facilitated capital raising for the ambitious investment program, which incurred over \$1 bn of expenditure in 2010
- \$538 mn cash and cash equivalents as of December 31, 2010

Operating cash flow



Net Cash Flow

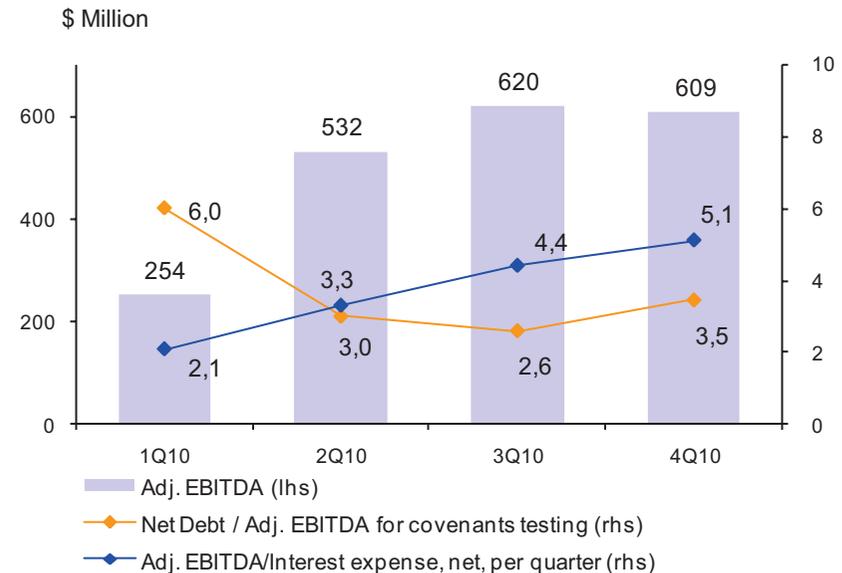


Debt Profile

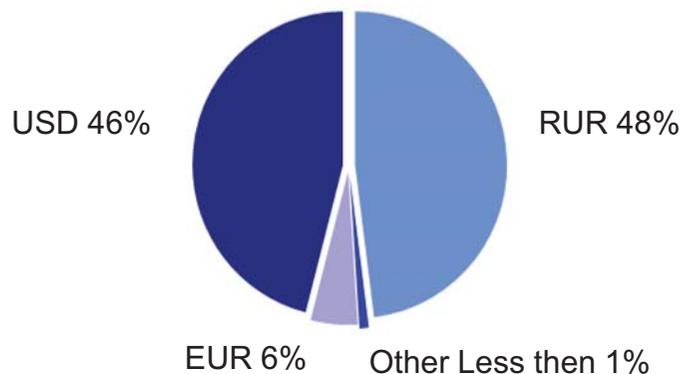


- ➔ 1st successful refinancing of \$2 bn syndicated facility post crisis in September 2010.
- ➔ RUR10 bn of 10 year bonds (with 3 year put option) with a coupon 8,25% placed in Feb. 2011 to refinance short-term debt
- ➔ \$1.8 bn of unutilized committed credit lines as of March 2011
- ➔ Credit portfolio evenly split between RUR and US\$ reflecting revenue in these currencies.

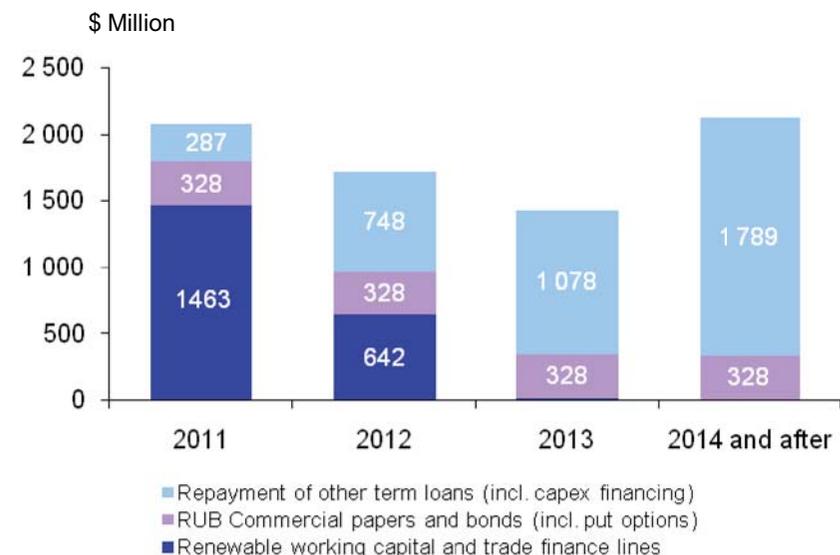
Financial ratios



Debt profile as at December 31, 2010



Loans repayment schedule as at December 31, 2010



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Financial Results Overview



US\$ million unless otherwise stated	4Q10	3Q10	Change, %
Revenue	2,770	2,645	5%
Cost of sales	(1,767)	(1,623)	9%
Gross margin	36.2%	38.7%	
Operating profit	496	481	3%
Operating margin	17.9%	18.2%	
Adjusted EBITDA⁽¹⁾	609	620	- 2%
Adjusted EBITDA⁽¹⁾ margin	22.0%	23.4%	
Net Income	195	341	- 43%
Net Income margin	7.0%	12.9%	
Sales volumes⁽²⁾, '000 tonnes			
Mining segment	5,526	5,764	- 4%
Steel segment	1,906	1,968	- 3%

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⁽²⁾ Includes sales to the external customers only