# JSC "IDGC of Centre"

Consolidated Financial Statements for the year ended 31 December 2011

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# Independent Auditors' Report

To the Board of Directors of Joint-Stock Company "IDGC of Centre"

We have audited the accompanying consolidated financial statements of Joint-Stock Company "IDGC of Centre" (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 December 2011, and the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

# Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2011, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Zto KPME

ZAO KPMG 6 April 2012

|   | Note | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |
|---|------|--------------------------------|--------------------------------|
| Revenue   | 7    | 69,041,226                     | 60,613,618                     |
| Operating expenses  | 8    | (61,062,777)                   | (54,102,790)                   |
| Other income  |      | 953,357                        | 1,385,833                      |
| Results from operating activities                           |      | 8,931,806                      | 7,896,661                      |
| Finance income  | 10   | 117,763                        | 134,962                        |
| Finance costs   | 10   | (1,674,052)                    | (1,641,844)                    |
| Net finance costs   |      | (1,556,289)                    | (1,506,882)                    |
| Profit before income tax                                    |      | 7,375,517                      | 6,389,779                      |
| Income tax expense  | 11   | (1,841,314)                    | (1,288,502)                    |
| Profit and total comprehensive income for the year          |      | 5,534,203                      | 5,101,277                      |
| Profit and total comprehensive income attributable to:      |      |                                |                                |
| Owners of the Company                                       |      | 5,531,533                      | 5,097,201                      |
| Non-controlling interests                                   |      | 2,670                          | 4,076                          |
| Profit and total comprehensive income for the year          |      | 5,534,203                      | 5,101,277                      |
| Earnings per share – basic and diluted (in Russian Roubles) | 21   | 0.13                           | 0.12                           |

These consolidated financial statements were approved on 6 April 2012:

General Director

Chief Accountant

D.O. Gudzhoyan

M.V. Danilova

Thousands of Russian Roubles, unless otherwise stated

# Consolidated Statement of Financial Position as at 31 December 2011

|  | Note | 31 December 2011 | 31 December 2010 |
|--|------|------------------|------------------|
| ASSETS   |      |                  |                  |
| Non-current assets   |      |                  |                  |
| Property, plant and equipment                              | 12   | 62,195,991       | 51,778,672       |
| Intangible assets  | 13   | 945,109          | 1,111,530        |
| Investments and financial assets                           | 15   | 533,976          | 614,380          |
| Other non-current assets                                   | 16   | 173,789          | 134,198          |
| Total non-current assets                                   |      | 63,848,865       | 53,638,780       |
| Current assets   |      |                  |                  |
| Cash and cash equivalents                                  | 17   | 2,646,152        | 258,889          |
| Trade and other receivables                                | 18   | 8,409,867        | 7,197,565        |
| Income tax receivable                                      |      | 456,905          | 478,380          |
| Inventories  | 19   | 1,445,720        | 1,350,425        |
| Other current assets                                       |      | 9,286            | 48,039           |
| Total current assets                                       |      | 12,967,930       | 9,333,298        |
| Total assets   |      | 76,816,795       | 62,972,078       |
| EQUITY AND LIABILITIES                                     |      |                  |                  |
| Equity   | 20   |                  |                  |
| Share capital  |      | 4,221,794        | 4,221,794        |
| Additional paid-in capital                                 |      | 88,660           | 88,660           |
| Retained earnings  |      | 34,256,704       | 29,336,103       |
| Total equity attributable to equity holders of the Company |      | 38,567,158       | 33,646,557       |
| Non-controlling interests                                  |      | 10,570           | 7,900            |
| Total equity   |      | 38,577,728       | 33,654,457       |
| Non-current liabilities                                    |      |                  |                  |
| Loans and borrowings                                       | 22   | 20,070,000       | 13,770,000       |
| Finance lease liability                                    | 23   | 400,360          | 866,735          |
| Employee benefits  | 24   | 2,083,121        | 1,828,754        |
| Deferred tax liabilities                                   | 14   | 4,006,752        | 3,076,995        |
| Other non-current liabilities                              |      | 353,592          | 231,631          |
| Total non-current liabilities                              |      | 26,913,825       | 19,774,115       |
| Current liabilities  |      |                  |                  |
| Loans and borrowings                                       | 22   | 1,167,320        | 1,166,003        |
| Finance lease liability                                    | 23   | 466,376          | 580,984          |
| Trade and other payables                                   | 26   | 8,484,681        | 6,807,445        |
| Employee payables  | 25   | 946,413          | 827,267          |
| Income tax payable   |      | 542              | 498              |
| Other taxes payable  | 27   | 259,910          | 161,309          |
| Total current liabilities                                  |      | 11,325,242       | 9,543,506        |
| Total liabilities  |      | 38,239,067       | 29,317,621       |
| Total equity and liabilities                               |      | 76,816,795       | 62,972,078       |
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| CASH FLOWS FROM OPERATING ACTIVITIES                                   | Note | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |
|--|------|--------------------------------|--------------------------------|
| Profit before income tax   |      | 7,375,517                      | 6,389,779                      |
| Adjustments for:   |      |                                |                                |
| Depreciation and amortization  | 8    | 6,284,802                      | 5,011,364                      |
| Allowance for impairment of accounts receivable                        | 8    | 477,586                        | 272,690                        |
| Net finance costs  | 10   | 1,556,289                      | 1,506,882                      |
| Provision for inventory obsolescence                                   |      | (26,990)                       | (97,515)                       |
| Loss on disposal of property, plant and equipment                      |      | 162,888                        | 101,084                        |
| Bad debts written-off  | 8    | 21,237                         | 6,120                          |
| Gain on bargain purchase on acquisition of subsidiary                  | 5    | -                              | (448,521)                      |
| Adjustment for other non-cash transactions                             |      | (47,299)                       | (259,508)                      |
| Cash flows from operating activities before changes in working capital |      | 15,804,030                     | 12,482,375                     |
| Change in trade and other receivables                                  |      | (1,707,913)                    | (2,293,630)                    |
| Change in inventories  |      | (68,305)                       | 24,993                         |
| Change in other assets   |      | 14,408                         | 355,305                        |
| Change in trade and other payables                                     |      | 805,716                        | 83,123                         |
| Change in employee payables  |      | 119,146                        | 346,393                        |
| Change in employee benefits  |      | 99,145                         | 245,549                        |
| Change in other liabilities  |      | 121,888                        | (238,422)                      |
| Change in other taxes payable  |      | 98,601                         | (494,039)                      |
| Cash flows from operations before income taxes and interest paid       |      | 15,286,716                     | 10,511,647                     |
| Interest paid  |      | (1,487,730)                    | (1,609,008)                    |
| Income tax paid  |      | (981,244)                      | (576,812)                      |
| Cash flows from operating activities                                   |      | 12,817,742                     | 8,325,827                      |
| CASH FLOWS FROM INVESTING ACTIVITIES                                   |      |                                |                                |
| Acquisition of property, plant and equipment and intangible assets     |      | (15,716,156)                   | (10,497,661)                   |
| Proceeds from disposal of property, plant and equipment                |      | 56,893                         | 43,386                         |
| Acquisition of subsidiaries, net of cash acquired                      | 5    | -                              | (1,075,117)                    |
| Interest received  | 10   | 117,763                        | 35,512                         |
| Cash flows used in investing activities                                |      | (15,541,500)                   | (11,493,880)                   |
| CASH FLOWS FROM FINANCING ACTIVITIES                                   |      |                                |                                |
| Proceeds from loans and borrowings                                     |      | 7,611,836                      | 9,858,996                      |
| Repayment of loans and borrowings                                      |      | (1,340,629)                    | (6,038,549)                    |
| Dividends paid   |      | (579,203)                      | -                              |
| Repayment of finance lease liabilities                                 |      | (580,983)                      | (761,676)                      |
| Cash flows from financing activities                                   |      | 5,111,021                      | 3,058,771                      |
| Net increase/(decrease) in cash and cash equivalents                   |      | 2,387,263                      | (109,282)                      |
| Cash and cash equivalents at beginning of year                         |      | 258,889                        | 368,171                        |
| Cash and cash equivalents at end of year                               | 17   | 2,646,152                      | 258,889                        |
|  |      |                                |                                |

# Consolidated Statement of Changes in Equity for the year ended 31 December 2011 Thousands of Russian Roubles, unless otherwise stated

#### Attributable to shareholders of the Company

|   | Attributabl               | ie to snarenoiders of the Co |                   |            |                           |                 |
|---|---------------------------|------------------------------|-------------------|------------|---------------------------|-----------------|
| _   | Ordinary<br>share capital | Additional paid in capital   | Retained earnings | Total      | Non-controlling interests | Total<br>equity |
| At 1 January 2010   | 4,221,794                 | 88,660                       | 24,238,902        | 28,549,356 | 3,824                     | 28,553,180      |
| Profit for the year   | -                         | -                            | 5,097,201         | 5,097,201  | 4,076                     | 5,101,277       |
| Total comprehensive income for the year                     | -                         | -                            | 5,097,201         | 5,097,201  | 4,076                     | 5,101,277       |
| At 31 December 2010   | 4,221,794                 | 88,660                       | 29,336,103        | 33,646,557 | 7,900                     | 33,654,457      |
| Profit for the year   | -                         | -                            | 5,531,533         | 5,531,533  | 2,670                     | 5,534,203       |
| Total comprehensive income for the year                     | -                         | -                            | 5,531,533         | 5,531,533  | 2,670                     | 5,534,203       |
| Transactions with owners, recorded directly in equity       |                           |                              |                   |            |                           |                 |
| Dividends declared  | -                         | -                            | (610,932)         | (610,932)  | -                         | (610,932)       |
| Total transactions with owners, recorded directly in equity | -                         | -                            | (610,932)         | (610,932)  |                           | (610,932)       |
| At 31 December 2011   | 4,221,794                 | 88,660                       | 34,256,704        | 38,567,158 | 10,570                    | 38,577,728      |

#### 1 BACKGROUND

#### (a) The Group and its operations

Joint-Stock Company "IDGC of Centre" (hereafter, the "Company") and its subsidiaries (together referred to as the "Group") comprise Russian open joint stock companies as defined in the Civil Code of the Russian Federation. The Company was set up on 17 December 2004 based on Resolution no. 154p of 9 December 2004 and pursuant to the Board of Directors' decision (board of directors' meeting minutes no. 178 of 1 October 2004) and Management Board decision (Management Board minute no. 1102 of 15 November 2004) of the Russian Open Joint-Stock Company RAO "United Energy Systems of Russia" (hereafter, "RAO UES").

The Company's registered office is 4/2, Glukharev Lane, Moscow, 129090, Russia.

The Company's de facto address is 2<sup>nd</sup>, Yamskaya, 4, Moscow, 127018, Russia.

The Group's principal activity is the transmission of electricity and the connection of customers to the electricity grid.

The Group consists of JSC "IDGC of Centre" and its subsidiaries, presented in Note 5.

As at 31 December 2011, the Government of the Russian Federation owned 53.69% shares of JSC IDGC Holding (at 31 December 2010 - 52.68%), which in turn owned 50.23% of the Company.

The Government of the Russian Federation influences the Group's activities through setting transmission tariffs.

#### (b) Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation. The consolidated financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

#### 2 BASIS OF PREPARATION

# (a) Statement of compliance

These consolidated financial statements (hereinafter "Financial Statements") have been prepared in accordance with International Financial Reporting Standards ("IFRSs").

#### (b) Basis of measurement

The Financial Statements are prepared on the historical cost basis except for investments at fair value through profit or loss; and property, plant and equipment which was revalued to determine deemed cost as part of the adoption of IFRS as at 1 January 2007.

#### (c) Functional and presentation currency

The national currency of the Russian Federation is the Russian Rouble ("RUB"), which is the Company's functional currency and the currency in which these Financial Statements are presented.

All financial information presented in RUB has been rounded to the nearest thousand.

# (d) Use of estimates and judgements

The preparation of consolidated financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognised in the Financial Statements is included in the following notes:

- Note 28 allowances for impairment of trade and other receivables;
- Note 29 lease classification.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year is included in the following note:

• Note 31 – contingencies.

# (e) Changes in accounting policies and presentation

With effect from 1 January 2011, the Group changed its accounting policies in disclosure of information about related parties.

From 1 January 2011 the Group has applied revised IAS 24 *Related Party Disclosures* (2009). As the Group is a government-related entity it applies the exemption on disclosure of information about transactions with entities that are related parties because the Government of Russian Federation has control, joint control or significant influence both over them and the Group.

The Group discloses a share of sales to government-related entities and share of key purchases from such entities as quantitative indications of related-parties transactions.

The comparative disclosures were changed retrospectively as if new policies had been applied since the beginning of the earliest period presented. As this change affected disclosures only, there were no any changes in earnings per share.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these Financial Statements, and have been applied consistently by Group entities, except as explained in note 2 (e), which addresses changes in accounting policies.

#### (a) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that currently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

# (ii) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### (iii) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. Control is the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that currently are exercisable.

The Group measures goodwill at the acquisition date as:

- the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus,
- if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less

the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

When the excess is negative, a bargain purchase gain is recognised immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination, are expensed as incurred.

Any contingent consideration payable is recognised at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognised in profit or loss.

# (iv) Business combinations involving entities under common control

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented or, if later, at the date that common control was established; for this purpose comparatives are revised. The assets and liabilities acquired are recognised at the carrying amounts recognized previously in the acquired entity's IFRS financial statements. The components of equity of the acquired entities are added to the same components within Group equity except that any share capital of the acquired entities is recognized as part of retained earnings. Any cash paid for the acquisition is recognised directly in equity.

#### (b) Financial instruments

# (i) Non-derivative financial assets

Non-derivative financial assets comprise investments in equity, trade and other receivables, cash and cash equivalents.

The Group initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the consolidated statement of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Group classifies non-derivative financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets.

Financial assets at fair value through profit or loss

A financial asset is classified at fair value through profit or loss if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Attributable transaction costs are recognised in profit or loss as incurred. Financial assets at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

Financial assets designated at fair value through profit or loss comprise equity securities that otherwise would have been classified as available-for-sale.

#### Loans and receivables

Loans and receivables are a category of financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables category comprise the following classes of financial assets: trade and other receivables as presented in Note 16 and Note 18, and cash and cash equivalents as presented in Note 17.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and highly liquid investments with maturities at initial recognition of three months or less from the acquisition date that are subject to insignificant risk of changes in their fair value.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale and that are not classified in any of the above categories of financial assets. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses (see note 3(f)(i)), are recognised in other comprehensive income and presented within equity in the fair value reserve. When an investment is derecognised or impaired, the cumulative gain or loss in other comprehensive income is transferred to profit or loss.

Investments in equity securities that are not quoted on a stock exchange and where fair value cannot be reliably measured are stated at cost less impairment losses.

#### (ii) Non-derivative financial liabilities

All financial liabilities are recognised initially on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Group classifies non-derivative financial liabilities into the other financial liability category.

Such financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition these financial liabilities are measured at amortised cost using the effective interest method.

Other financial liabilities comprise loans and borrowings, and trade and other payables.

#### (c) Property, plant and equipment

#### (i) Recognition and measurement

Items of property, plant and equipment, except for land, are measured at cost less accumulated depreciation and impairment losses.

The cost of property, plant and equipment at 1 January 2007, the date of transition to IFRSs, was determined by reference to its fair value at that date.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use, the costs of dismantling and removing of assets and restoring the site on which they are located, and capitalised borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and is recognised net within other income/other expenses in profit or loss.

#### (ii) Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognized in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognized in profit or loss as incurred.

## (iii) Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognized in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment, since this most closely reflects the expected pattern of consumption of the future economic benefits embodied in the asset. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives of property, plant and equipment by type of facility are as follows:

| • | Buildings                                | 15 - 50 years |
|---|--|---------------|
| • | Transmission networks                    | 5 – 20 years  |
| • | Equipment for electricity transformation | 5 – 20 years  |
| • | Other                                    | 1-30 years    |

Depreciation methods, useful lives and residual values are reviewed at each financial year end and adjusted if appropriate.

#### (iv) Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and the leased assets are not recognised in the Group's statement of financial position. Operating lease payments (net of benefits granted by the lessor) are recognized in profit or loss on a straight line basis over the lease term.

## (d) Intangible assets

#### (i) Goodwill

Goodwill that arises on the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition, see 3 (a) (iii).

Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses.

# (ii) Other intangible assets

Intangible assets that are acquired by the Group, which have finite useful lives, are measured at cost less accumulated amortisation and accumulated impairment losses.

#### (iii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognized in profit or loss as incurred.

## (iv) Amortization

Amortisation is calculated over the cost of the asset, or other amount substituted for cost, less its residual value.

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use since this most closely reflects the expected pattern of consumption of future economic benefits embodied in the asset.

The estimated useful lives for the current and comparative periods are as follows:

• Patents and licenses 1 – 12 years

#### Computer software

1 - 10 years

Amortization methods, useful lives and residual values are reviewed at each financial year end and adjusted if appropriate.

#### (e) Inventories

Inventories are measured at the lower of cost and net realizable value.

The cost of inventories includes all acquisition costs, production costs and other costs incurred to bring inventories to their existing condition and location. The cost of inventories is determined using the weighted average cost method.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

# (f) Impairment

#### (i) Financial assets

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, the disappearance of an active market for a security. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against receivables. Interest on the impaired asset continues to be recognised through the unwinding of the discount. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Impairment losses on available-for-sale equity securities are recognised by reclassifying the losses accumulated in the fair value reserve in equity, to profit or loss. The cumulative loss that is reclassified from equity to profit or loss is the difference between the acquisition cost, and the current fair value, less any impairment loss previously recognised in profit or loss. Any subsequent recovery in fair value of an impaired available-for-sale equity securities is recognised in other comprehensive income.

#### (ii) Non-financial assets

The carrying amounts of the Group's non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit (CGU) exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs.

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated to reduce the carrying amount of the assets in the CGU (group of CGUs) on a pro rata basis.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## (g) Provisions

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance cost.

## (h) Revenue

Revenue from electricity transmission is recognized in profit or loss when the customer acceptance of the volume of electricity transmitted is obtained. The tariffs for energy transmission are approved by the Federal Tariff Agency and Regional Energy Commission of each region of the Group's operations.

Revenue from connection services represents a non-refundable fee for connecting the customer to the electricity grid network. The tariffs for connection services are approved by the Federal Tariff Agency and Regional Energy Commission of each region of the Group's operations. The terms, conditions and amounts of these fees are negotiated separately and are independent from fees generated by electricity transmission services. Revenue is recognized when electricity is activated and the customer is connected to the grid network or, for contracts where connection services are performed in stages, revenue is recognized in proportion to the stage of completion when an act of acceptance is signed by the customer.

Revenue from installation, repair and maintenance services and other sales is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer or when the services are provided.

#### (i) Finance income and costs

Finance income comprises interest income on cash balances and bank deposits, dividend income and changes in the fair value of financial assets at fair value through profit and loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the Group's right to receive payment is established.

Finance costs comprise interest expense on borrowings, employee benefits, finance leases, changes in the fair value of financial assets at fair value through profit and loss. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualified asset are recognised in profit or loss using the effective interest method.

# (j) Income tax

Income tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences relating to investments in subsidiaries to the extent that it is probable that they will not reverse in the foreseeable future;
- taxable temporary differences arising on the initial recognition of goodwill.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

In determining the amount of current and deferred tax the Group takes into account the impact of uncertain tax positions and whether additional taxes, penalties and late-payment interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact the tax expense in the period that such a determination is made.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

In accordance with the tax legislation of the Russian Federation, tax losses and current tax assets of a company in the Group may not be set off against taxable profits and current tax liabilities of other Group companies. In addition, the tax base is determined separately for each of the Group's main activities and, therefore, tax losses and taxable profits related to different activities cannot be offset.

A deferred tax asset is recognized for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### (k) Employee benefits

#### (i) Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans, including Russia's State pension fund, are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in future payments is available.

## (ii) Defined benefits plan

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Group's net obligation in respect of defined benefit pension plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and any unrecognised past service costs and the fair value of any plan assets are deducted. The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Group's obligations and that are denominated in the same currency in which the benefits are expected to be paid. The calculation is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the net total of any unrecognised past service costs and the present value of any future refunds from the plan or reductions in future contributions to the plan.

When the benefits of a plan are improved, the portion of the increased benefit relating to past service by employees is recognised in profit or loss on a straight-line basis over the average period until the benefits become vested. To the extent that the benefits vest immediately, the expense is recognised immediately in profit or loss.

The Group recognises all actuarial gains and losses arising from defined benefit plans in profit or loss in the period in which they arise.

The Group recognises gains and losses on the curtailment or settlement of a defined benefit plan when the curtailment or settlement occurs.

## (iii) Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits other than pension plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value, and the fair value of any related assets is deducted.

The discount rate is the yield at the reporting date on government bonds that have maturity dates approximating the terms of the Group's obligations as at reporting date and that are denominated in the same currency in which the benefits are expected to be paid.

The Group calculates obligation in respect of other long-term employee benefits using the projected unit credit method.

Interest cost as a result of discount release is recognized as finance costs in profit or loss.

Any actuarial gain or losses and past benefit costs are recognized in full amount in profit or loss in the period in which they occur.

#### (iv) Short-term benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognized for the amount expected to be paid under short-term cash bonus if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and if the obligation can be estimated reliably.

#### (I) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

## (m) Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held.

#### (n) Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Board of Experts, the Group's operating decision making body, to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

# (o) New Standards and Interpretations not yet adopted

A number of new Standards, amendments to Standards and Interpretations are not yet effective as at 31 December 2011, and have not been applied in preparing Financial Statements. Of these pronouncements, potentially the following will have an impact on the Group's operations. The Group plans to adopt these pronouncements when they become effective and has not yet determined the potential effect of the amendments.

- IFRS 9 Financial Instruments will be effective for annual periods beginning on or after 1 January 2015. The new standard is to be issued in phases and is intended ultimately to replace International Financial Reporting Standard IAS 39 Financial Instruments: Recognition and Measurement. The first phase of IFRS 9 was issued in November 2009 and relates to the classification and measurement of financial assets. The second phase regarding classification and measurement of financial liabilities was published in October 2010. The remaining parts of the standard are expected to be issued during 2012. The Group recognises that the new standard introduces many changes to the accounting for financial instruments and is likely to have a significant impact on Group's consolidated financial statements. The impact of these changes will be analysed during the course of the project as further phases of the standard are issued. The Group does not intend to adopt this standard early.
- IFRS 10 Consolidated Financial Statements will be effective for annual periods beginning on or after 1 January 2013. The new standard supersedes IAS 27 Consolidated and Separate Financial Statements and SIC-12 Consolidation Special Purpose Entities. IFRS 10 introduces a single control model which includes entities that

are currently within the scope of SIC-12 Consolidation – Special Purpose Entities. Under the new three-step control model, an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with that investee, has the ability to affect those returns through its power over that investee and there is a link between power and returns. Consolidation procedures are carried forward from IAS 27 (2008). When the adoption of IFRS 10 does not result a change in the previous consolidation or non-consolidation of an investee, no adjustments to accounting are required on initial application. When the adoption results a change in the consolidation or non-consolidation of an investee, the new standard may be adopted with either full retrospective application from date that control was obtained or lost or, if not practicable, with limited retrospective application from the beginning of the earliest period for which the application is practicable, which may be the current period. Early adoption of IFRS 10 is permitted provided an entity also early-adopts IFRS 11, IFRS 12, IAS 27 (2011) and IAS 28 (2011).

- IFRS 12 Disclosure of Interests in Other Entities will be effective for annual periods beginning on or after 1 January 2013. The new standard contains disclosure requirements for entities that have interests in subsidiaries, joint arrangements, associates and unconsolidated structured entities. Interests are widely defined as contractual and non-contractual involvement that exposes an entity to variability of returns from the performance of the other entity. The expanded and new disclosure requirements aim to provide information to enable the users to evaluate the nature of risks associated with an entity's interests in other entities and the effects of those interests on the entity's financial position, financial performance and cash flows. Entities may early present some of the IFRS 12 disclosures without a need to early-adopt the other new and amended standards. However, if IFRS 12 is early-adopted in full, then IFRS 10, IFRS 11, IAS 27 (2011) and IAS 28 (2011) must also be early-adopted.
- IFRS 13 Fair Value Measurement will be effective for annual periods beginning on or after 1 January 2013. The new standard replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It provides a revised definition of fair value, establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements. IFRS 13 does not introduce new requirements to measure assets or liabilities at fair value, nor does it eliminate the practicability exceptions to fair value measurement that currently exist in certain standards. The standard is applied prospectively with early adoption permitted. Comparative disclosure information is not required for periods before the date of initial application.
- Amendment to IAS 1 Presentation of Financial Statements: Presentation of Items of Other Comprehensive Income. The amendment requires that an entity present separately items of other comprehensive income that may be reclassified to profit or loss in the future from those that will never be reclassified to profit or loss. Additionally, the amendment changes the title of the statement of comprehensive income to statement of profit or loss and other comprehensive income. However, the use of other titles is permitted. The amendment shall be applied retrospectively from 1 July 2012 and early adoption is permitted.

Various *Improvements to IFRSs* have been dealt with on a standard-by-standard basis. All amendments, which result in accounting changes for presentation, recognition or measurement purposes, will come into effect not earlier than 1 January 2012. The Group has not yet analysed the likely impact of the improvements on its financial position or performance.

# 4 DETERMINATION OF FAIR VALUES

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and for disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

# (a) Property, plant and equipment

The fair value of property, plant and equipment recognised as a result of a business combination is based on market values. The market value of property is the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably and willingly. The fair value of items of plant, equipment, fixtures and fittings is based on market approach and cost approaches using quoted market prices for similar items when available.

When no quoted market prices are available, the fair value of property, plant and equipment is primarily determined using depreciated replacement cost. This method considers the cost to reproduce or replace the property, plant and equipment, adjusted for physical, functional or economical depreciation, and obsolescence.

# (b) Investments in equity

The fair value of financial assets at fair value through profit or loss and available-for-sale financial assets is determined by reference to their quoted bid price at the reporting date.

## (c) Trade and other receivables

The fair value of trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date. This fair value is determined for disclosure purposes or when acquired in a business combination.

#### (d) Inventories

The fair value of inventories acquired in a business combination is determined based on its estimated selling price in the ordinary course of business less the estimated costs of sale, and a reasonable profit margin based on the effort required to complete and sell the inventories.

## (e) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases the market rate of interest is determined by reference to similar lease agreements.

#### 5 SUBSIDIARIES

## (a) List of subsidiaries

|  |                          | <b>31 December 2011</b> | <b>31 December 2010</b> |
|--|--------------------------|-------------------------|-------------------------|
|  | Country of incorporation | Ownership/voting, %     | Ownership/voting, %     |
| OJSC "Energetic"                               | Russian Federation       | 100                     | 100                     |
| OJCS "Yaroslavskaya Setevaya<br>Company"       | Russian Federation       | 51                      | 51                      |
| OJSC "Yargorelectroset"                        | Russian Federation       | 100                     | 100                     |
| OJSC "Energy Service Company"                  | Russian Federation       | 100                     | -                       |
| CJSC "Innovation and energy efficiency center" | Russian Federation       | 51                      | -                       |

#### (b) Acquisition of subsidiary

In the fourth quarter of 2010 the Group obtained control of OJSC "Yargorelectroset" by acquiring 100 % of the shares in the company from Committee for the Management of Municipal Property of Yaroslavl city. The acquisition is not considered as acquisition under common control.

The purpose of the acquisition was to benefit from the synergies of the combination in order to optimise the Group's transmission process through access to territorial grids.

From the date of acquisition to 31 December 2010 OJSC "Yargorelectroset" contributed revenue of RUB 208,025 thousand and loss of RUB 3,623 thousand. If the acquisition had occurred on 1 January 2010, management estimates that consolidated revenue would have been RUB 61,000,853 thousand, and consolidated profit for the year would have been RUB 5,141,753 thousand. In determining these amounts, management has assumed that the fair value adjustments that arose on the date of acquisition would have been the same if the acquisition had occurred on 1 January 2010.

# (i) Identifiable assets acquired and liabilities assumed

The identifiable assets acquired and the liabilities assumed were as follows:

|   | Recognised fair value on at acquisition |
|---|---|
| Non-current assets                      |   |
| Intangible assets                       | 395                                     |
| Property, plant and equipment           | 1,709,987                               |
| Deferred tax assets                     | 12,935                                  |
| Other non-current assets                | 273,729                                 |
| Total non-current assets                | 1,997,046                               |
| Current assets                          |   |
| Inventories                             | 45,772                                  |
| Income tax receivable                   | 10,054                                  |
| Other taxes receivable                  | 348                                     |
| Trade and other receivables             | 149,110                                 |
| Cash and cash equivalents               | 24,883                                  |
| Other current assets                    | 513                                     |
| Total current assets                    | 230,680                                 |
| Non-current liabilities                 |   |
| Deferred tax liabilities                | 88,487                                  |
| Other non-current liabilities           | 377,920                                 |
| Total non-current liabilities           | 466,407                                 |
| Current liabilities                     |   |
| Trade and other payables                | 197,060                                 |
| Employee payables                       | 4,813                                   |
| Taxes payable                           | 10,925                                  |
| Total current liabilities               | 212,798                                 |
| Net identifiable assets and liabilities | 1,548,521                               |

The trade and other receivables comprise gross contractual amounts due of RUB 186,326 thousand, of which RUB 37,216 thousand was expected to be uncollectable at the acquisition date.

## (ii) Goodwill

Goodwill (negative goodwill) was recognised as a result of the acquisition as follows:

| Gain on bargain purchase                          | (448,521) |
|---|-----------|
| Fair value of identifiable net assets             | 1,548,521 |
| Total consideration transferred (settled in cash) | 1,100,000 |

As OJSC "Yargorelectroset" was acquired at auction where the selling price was determined by the forces of demand, the transaction resulted in a gain. The gain of RUB 448,521 thousand was recognised within other income in the consolidated statement of comprehensive income.

# (c) Establishment of subsidiaries

# (i) OJSC "Energy Service Company"

On 11 January 2011 the Group established a joint stock company "Energy Service Company". The authorized capital of the subsidiary consists of 1,000 ordinary shares, par value RUB 100 per share. The Group is the sole shareholder of OJSC "Energy Service Company".

# (ii) CJSC "IEEC"

On 10 August 2011 the Group established a joint stock company "Innovation and energy efficiency center". The authorized capital of the subsidiary consists of 10,000 ordinary shares, par value RUB 100 per share. The Group is 51% shareholder of CJSC "IEEC".

#### 6 OPERATING SEGMENTS

The Group has eleven reportable segments representing branches of the Company, as described below. These are the Group's strategic business units. The strategic business units offer similar services representing transmission of electric power and connection services, and are managed separately. For each of the strategic business units, the Board of Experts, the Group's operating decision making body, reviews internal management reports on at least a quarterly basis.

"Others" include operations of subsidiaries and the head office branch. None of them meets any of the quantitative thresholds for determining reportable segments in 2011 or 2010.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Board of Experts.

Segment reports are based on the information reported in statutory accounts, which differ significantly from the consolidated financial statements prepared under IFRS. The reconciliation of items measured as reported to the Board of Experts with similar items in these Financial Statements includes those reclassifications and adjustments that are necessary for financial statements to be presented in accordance with IFRS.

Segment capital expenditure is the total cost incurred during the year to acquire property, plant and equipment.

# (i) Information about reportable segments

As at and for the year ended 31 December 2011:

|  | Belgorod-<br>energo | Bryansk-<br>energo | Voronezh-<br>energo | Kostroma-<br>energo | Kurskenergo | Lipetsk-<br>energo | Orelenergo | Smolensk-<br>energo | Tambov-<br>energo | Tverenergo | Yarenergo | Others     | Total       |
|--|---------------------|--------------------|---------------------|---------------------|-------------|--------------------|------------|---------------------|-------------------|------------|-----------|------------|-------------|
| Revenue from electricity transmission              | 11,098,769          | 4,981,555          | 7,813,487           | 3,445,684           | 5,630,453   | 8,494,207          | 3,026,351  | 4,389,976           | 3,123,363         | 7,320,000  | 6,346,722 | -          | 65,670,567  |
| Inter-segment revenue                              | -                   | -                  | -                   | -                   | -           | -                  | -          | -                   | -                 | -          | -         | 805,039    | 805,039     |
| Revenue from connection services                   | 51,811              | 72,253             | 193,487             | 43,293              | 610,488     | 48,494             | 17,732     | 69,498              | 13,971            | 296,877    | 103,891   | 299,128    | 1,820,923   |
| Inter-segment revenue                              | -                   | -                  | -                   | -                   | -           | -                  | -          | -                   | -                 | -          | 154,842   | -          | 154,842     |
| Other revenue                                      | 227,345             | 35,935             | 75,223              | 29,499              | 20,194      | 46,385             | 21,172     | 233,815             | 25,498            | 32,119     | 32,704    | 408,084    | 1,187,973   |
| Inter-segment revenue                              |                     |                    |                     | -                   |             | 91                 |            |                     | 59                | -          | 79        | 26,277     | 26,506      |
| Total revenues                                     | 11,377,925          | 5,089,743          | 8,082,197           | 3,518,476           | 6,261,135   | 8,589,177          | 3,065,255  | 4,693,289           | 3,162,891         | 7,648,996  | 6,638,238 | 1,538,528  | 69,665,850  |
| Results from operating activities                  | 2,378,682           | 522,875            | 457,868             | 495,205             | 860,393     | 1,734,877          | 325,815    | 209,749             | (204,100)         | 533,197    | 1,150,087 | 178,865    | 8,643,513   |
| Finance income                                     | 356                 | -                  | -                   | 16,666              | -           | -                  | 170        | 6,262               | 21                | -          | 123       | 95,610     | 119,208     |
| Finance costs                                      | (228,128)           | (3,307)            | (47,503)            | (49,565)            | (72,892)    | (45,403)           | (97,269)   | (99,859)            | (105,319)         | (252,717)  | (48,763)  | (83,186)   | (1,133,911) |
| Reportable segment profit/(loss) before income tax | 2,150,910           | 519,568            | 410,365             | 462,306             | 787,501     | 1,689,474          | 228,716    | 116,152             | (309,398)         | 280,480    | 1,101,447 | 191,289    | 7,628,810   |
| Depreciation and amortization                      | 1,717,775           | 232,310            | 424,083             | 255,645             | 506,439     | 599,362            | 183,921    | 342,732             | 208,307           | 369,245    | 392,258   | 104,943    | 5,337,020   |
| Reportable segment assets                          | 17,474,557          | 4,428,924          | 8,291,771           | 4,153,302           | 6,838,435   | 12,261,628         | 2,895,812  | 5,016,102           | 3,742,331         | 8,705,332  | 6,270,997 | 7,365,657  | 87,444,848  |
| Property, plant and equipment                      | 16,860,202          | 4,061,604          | 7,393,074           | 3,628,480           | 5,822,035   | 10,611,278         | 2,479,488  | 4,470,387           | 3,508,166         | 5,325,078  | 5,486,583 | 1,680,329  | 71,326,704  |
| Reportable segment liabilities                     | 1,748,545           | 579,289            | 1,420,383           | 750,245             | 1,372,024   | 1,075,325          | 466,375    | 1,032,153           | 508,769           | 2,657,121  | 1,131,454 | 22,748,126 | 35,489,809  |
| Capital expenditure                                | 3,817,650           | 620,574            | 1,755,451           | 1,025,946           | 820,518     | 2,093,790          | 503,747    | 1,284,030           | 924,112           | 1,174,503  | 1,137,913 | 424,288    | 15,582,522  |
|  |                     |                    |                     |                     |             |                    |            |                     |                   |            |           |            |             |

JSC "IDGC of Centre"

Notes to the Consolidated Financial Statements for the year ended 31 December 2011

Thousands of Russian Roubles, unless otherwise stated

As at and for the year ended 31 December 2010:

|  | Belgorod-<br>energo | Bryansk-<br>energo | Voronezh-<br>energo | Kostroma-<br>energo | Kurskenergo | Lipetsk-<br>energo | Orelenergo | Smolensk-<br>energo | Tambov-<br>energo | Tverenergo | Yarenergo | Others     | Total       |
|--|---------------------|--------------------|---------------------|---------------------|-------------|--------------------|------------|---------------------|-------------------|------------|-----------|------------|-------------|
| Revenue from electricity transmission              | 9,775,272           | 4,733,174          | 6,807,153           | 3,082,771           | 4,899,351   | 7,227,147          | 2,637,602  | 3,859,267           | 2,885,417         | 6,406,131  | 5,249,866 | -          | 57,563,151  |
| Inter-segment revenue                              | -                   | -                  | -                   | -                   | -           | -                  | -          | -                   | -                 | -          | -         | 262,186    | 262,186     |
| Revenue from connection services                   | 100,996             | 725,164            | 319,062             | 65,233              | 95,453      | 98,149             | 12,639     | 61,727              | 8,336             | 173,966    | 400,587   | 188,560    | 2,249,872   |
| Inter-segment revenue                              | -                   | -                  | -                   | -                   | -           | -                  | -          | -                   | -                 | -          | 124,225   | -          | 124,225     |
| Other revenue                                      | 201,923             | 31,951             | 69,273              | 20,924              | 12,896      | 36,831             | 10,613     | 206,778             | 16,855            | 29,567     | 17,939    | 79,793     | 735,343     |
| Inter-segment revenue                              | -                   | -                  | _                   | -                   | -           | -                  | -          | _                   | 142               | -          | 509       | 2,871      | 3,522       |
| Total revenues                                     | 10,078,191          | 5,490,289          | 7,195,488           | 3,168,928           | 5,007,700   | 7,362,127          | 2,660,854  | 4,127,772           | 2,910,750         | 6,609,664  | 5,793,126 | 533,410    | 60,938,299  |
| Results from operating activities                  | 2,040,013           | 1,439,642          | 568,246             | 359,951             | (264,474)   | 1,571,498          | 67,737     | (91,564)            | (145,117)         | 287,596    | 748,530   | (3,115)    | 6,578,943   |
| Finance income                                     | 53                  | -                  | -                   | 203                 | 2           | -                  | _          | 6                   | -                 | -          | 29        | 35,219     | 35,512      |
| Finance costs                                      | (193,159)           | (14,908)           | (48,243)            | (83,181)            | (64,632)    | (52,524)           | (86,867)   | (105,811)           | (102,990)         | (183,845)  | (50,120)  | (28,655)   | (1,014,935) |
| Reportable segment profit/(loss) before income tax | 1,846,907           | 1,424,734          | 520,003             | 276,973             | (329,104)   | 1,518,974          | (19,130)   | (197,369)           | (248,107)         | 103,751    | 698,439   | 3,449      | 5,599,520   |
| Depreciation and amortization                      | 1,176,483           | 195,279            | 367,973             | 220,485             | 428,995     | 545,056            | 164,675    | 372,782             | 195,938           | 340,675    | 334,270   | 31,580     | 4,374,191   |
| Reportable segment assets                          | 15,366,630          | 4,068,434          | 6,889,075           | 3,298,969           | 6,337,531   | 9,705,393          | 2,584,246  | 4,071,055           | 3,008,469         | 8,055,018  | 5,516,936 | 4,106,558  | 73,008,314  |
| Property, plant and equipment                      | 14,465,129          | 2,766,793          | 5,736,632           | 2,700,315           | 4,964,015   | 7,832,785          | 2,064,423  | 3,122,690           | 2,632,047         | 4,157,777  | 4,044,484 | 1,099,249  | 55,586,339  |
| Reportable segment<br>liabilities                  | 1,616,115           | 320,828            | 1,102,305           | 335,762             | 1,268,529   | 1,108,503          | 264,071    | 619,211             | 346,984           | 2,269,721  | 1,205,656 | 15,312,272 | 25,769,957  |
| Capital expenditure                                | 3,682,325           | 733,283            | 945,980             | 410,874             | 1,221,730   | 1,370,454          | 309,745    | 455,086             | 224,087           | 860,101    | 900,512   | 1,183,209  | 12,297,386  |

## (ii) Major customer

In 2011 revenue from one customer of the Group's segment (Belgorodenergo) represented approximately 13% (RUB 8,892,352 thousand) of the Group's total revenue (in 2010 - RUB 8,452,582 thousand or 14% of the Group's total revenue).

## (iii) Reconciliations of reportable segment revenues, profit or loss and assets and liabilities

Reconciliation of key segment items measured as reported to the Board of Experts with similar items in these Financial Statements is presented in the tables below.

| Revenues  | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |  |  |
|---|--------------------------------|--------------------------------|--|--|
| Total revenue for reportable segments                             | 69,665,850                     | 60,938,299                     |  |  |
| Elimination of inter-segment revenue                              | (986,387)                      | (389,933)                      |  |  |
| Reclassification  | 361,763                        | 65,252                         |  |  |
| Consolidated revenue  | 69,041,226                     | 60,613,618                     |  |  |
| Consolitated revenue  | 09,041,220                     | 00,013,016                     |  |  |
| Profit before income tax  | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |  |  |
| Total profit before income tax for reportable segments            | 7,628,810                      | 5,599,520                      |  |  |
| Adjustments for of property, plant and equipment                  | (412,947)                      | (167,951)                      |  |  |
| Recognition of financial assets related to employee benefit fund  | (16,680)                       | (240,331)                      |  |  |
| Unused vacation and annual bonus provision                        | 2,313                          | 195,960                        |  |  |
| Recognition of employee benefit obligations                       | (254,367)                      | (372,585)                      |  |  |
| Adjustment for finance lease                                      | 411,660                        | 580,324                        |  |  |
| Adjustment for allowance for impairment of account receivables    | 58,660                         | 293,285                        |  |  |
| Provision for inventory obsolescence                              | 26,990                         | 97,515                         |  |  |
| Other adjustments   | (68,922)                       | 404,042                        |  |  |
| Consolidated profit before income tax                             | 7,375,517                      | 6,389,779                      |  |  |
| Assets  | 31 December 2011               | 31 December 2010               |  |  |
| Total assets for reportable segments                              | 87,444,848                     | 73,008,314                     |  |  |
| Elimination of investments in subsidiaries                        | (1,116,395)                    | (1,116,295)                    |  |  |
| Elimination of other inter-segment assets                         | (365,787)                      | (274,135)                      |  |  |
| Adjustments for deemed cost of property, plant and equipment      | (10,988,302)                   | (11,137,976)                   |  |  |
| Adjustments for property, plant and equipment under finance lease | 1,852,934                      | 2,601,091                      |  |  |
| Recognition of financial assets related to employee benefit fund  | 368,054                        | 384,734                        |  |  |
| Adjustment for allowance for impairment of account receivables    | 7,596                          | (51,064)                       |  |  |
| Provision for inventory obsolescence                              | (167,558)                      | (194,548)                      |  |  |
| Adjustment for deferred tax                                       | (194,469)                      | (215,385)                      |  |  |
| Other adjustments   | (24,126)                       | (32,658)                       |  |  |
| Consolidated total assets   | 76,816,795                     | 62,972,078                     |  |  |

| Liabilities                                 | 31 December 2011 | 31 December 2010 |  |
|---|------------------|------------------|--|
| Total liabilities for reportable segments   | 35,489,809       | 25,769,957       |  |
| Elimination of inter-segment liabilities    | (362,553)        | (274,135)        |  |
| Adjustment for finance lease                | 863,652          | 1,444,635        |  |
| Unused vacation and annual bonus provision  | 2,085            | 4,398            |  |
| Recognition of employee benefit obligations | 2,083,121        | 1,828,754        |  |
| Adjustment for deferred tax                 | 156,742          | 573,243          |  |
| Other adjustments                           | 6,211            | (29,231)         |  |
| Consolidated total liabilities              | 38,239,067       | 29,317,621       |  |

# 7 REVENUE

|                          | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |
|--------------------------|--------------------------------|--------------------------------|
| Electricity transmission | 65,953,101                     | 57,436,585                     |
| Connection services      | 1,820,923                      | 2,249,873                      |
| Rent                     | 62,901                         | 164,977                        |
| Repairs and maintenance  | 217,569                        | 188,994                        |
| Other                    | 986,732                        | 573,189                        |
|                          | 69,041,226                     | 60,613,618                     |

Revenue from connection services represents a non-refundable fee for connecting the customer to the electricity grid network.

# 8 OPERATING EXPENSES

|   | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |
|---|--------------------------------|--------------------------------|
| Electricity transmission                        | 17,010,116                     | 16,813,340                     |
| Purchased electricity                           | 15,295,151                     | 13,032,523                     |
| Personnel costs (Note 9)                        | 13,432,700                     | 11,635,300                     |
| Depreciation and amortization                   | 6,284,802                      | 5,011,364                      |
| Raw materials and supplies                      | 2,149,983                      | 1,735,089                      |
| Rent  | 576,615                        | 477,251                        |
| Electricity for own needs                       | 481,654                        | 441,100                        |
| Repairs, maintenance and installation services  | 467,218                        | 533,581                        |
| Taxes other than income tax                     | 348,930                        | 337,303                        |
| Transportation costs                            | 332,151                        | 416,462                        |
| Security  | 272,384                        | 214,618                        |
| Allowance for impairment of accounts receivable | 477,586                        | 272,690                        |
| Information services                            | 187,485                        | 221,586                        |
| Insurance                                       | 163,385                        | 167,424                        |
| Consulting, legal and audit services            | 66,471                         | 75,604                         |
| Telecommunication services                      | 40,942                         | 102,152                        |
| Bad debt written-off                            | 21,237                         | 6,120                          |
| Membership fee                                  | 6,413                          | 9,140                          |
| Outsourcing services                            | -                              | 763,246                        |
| Other   | 3,447,554                      | 1,836,897                      |
|   | 61,062,777                     | 54,102,790                     |

Other operating expenses include expense for accrual of provision for litigations and claims of RUB 1,041,516 thousand (2010: RUB 34 670 thousand).

# 9 PERSONNEL COSTS

|  | Year ended<br>31 December 2011 | Year ended<br>31 December 2010 |
|--|--------------------------------|--------------------------------|
| Salaries and wages                       | 8,839,084                      | 7,928,959                      |
| Contribution to the state pension fund   | 2,234,582                      | 1,452,049                      |
| Recognized actuarial loss                | 119,959                        | 248,336                        |
| Compulsory social security contributions | 611,558                        | 426,969                        |
| Finance aid to employees and pensioners  | 415,052                        | 369,249                        |
| Current service cost                     | 101,759                        | 84,783                         |
| Unused vacation provision                | 330,781                        | 218,623                        |
| Annual bonus provision                   | 216,240                        | 312,945                        |
| Past service cost                        | 139,725                        | 95,328                         |
| Other personnel costs                    | 423,960                        | 498,059                        |
|  | 13,432,700                     | 11,635,300                     |

The average number of employees (including production and non production staff) was 31,184 in 2011 (2010: 29,256 employees).

# 10 FINANCE INCOME AND COSTS

|   | Year ended              | Year ended              |
|---|-------------------------|-------------------------|
| Finance income  | <b>31 December 2011</b> | <b>31 December 2010</b> |
| Net change in fair value of financial investments at fair value through profit and loss | -                       | 99,450                  |
| Interest income   | 117,763                 | 35,512                  |
|   | 117,763                 | 134,962                 |
| Finance costs   |                         |                         |
| Interest expense  | 1,133,601               | 1,013,303               |
| Interest on finance lease liabilities   | 321,505                 | 493,153                 |
| Net change in fair value of financial investments at fair value through profit and loss | 63,724                  | -                       |
| Interest expense on employee benefits obligation  | 155,222                 | 135,388                 |
|   | 1,674,052               | 1,641,844               |

#### 11 INCOME TAX EXPENSE

The Group's applicable tax rate is the income tax rate of 20%.

|   | Year ended              | Year ended       |
|---|-------------------------|------------------|
|   | <b>31 December 2011</b> | 31 December 2010 |
| Current tax expense                                     |                         |                  |
| Current year  | (1,750,546)             | (1,071,666)      |
| Adjustment for prior years                              | 838,989                 | 896,304          |
|   | (911,557)               | (175,362)        |
| Deferred tax expense                                    |                         |                  |
| Origination and reversal of temporary differences       | (356,357)               | (485,541)        |
| Change in tax the base of property, plant and equipment | (573,400)               | (627,599)        |
|   | (929,757)               | (1,113,140)      |
|   | (1,841,314)             | (1,288,502)      |

In 2011 the Group recalculated income tax for prior periods (2009-2010) related to the deductibility for tax purposes of certain operating expenses which were previously capitalized in the tax value of property, plant and equipment and accelerated depreciation of property, plant and equipment operated in an aggressive environment. In 2010 a similar recalculation was carried out by the Group for prior periods of 2006-2008.

As a result, income tax overprovided in prior periods, in accordance with the adjusted tax declarations submitted to the tax authorities, amounted to RUB 838,989 thousand (2010: RUB 896,304 thousand). Also the Group corrected the tax value of property, plant and equipment which resulted in an increase of deferred tax liabilities of the Group in the amount of RUB 573,400 thousand (2010: RUB 627,599 thousand).

## Reconciliation of effective tax rate:

|  | Year ended              |      | Year ended              |      |
|--|-------------------------|------|-------------------------|------|
|  | <b>31 December 2011</b> | %    | <b>31 December 2010</b> | %    |
| Profit before income tax   | 7,375,517               | 100  | 6,389,779               | 100  |
| Income tax expense at applicable tax rate  | (1,475,103)             | (20) | (1,277,956)             | (20) |
| Adjustment for prior years   | 838,989                 | 11   | 896,304                 | 14   |
| Change in tax base of property, plant and equipment                                  | (573,400)               | (8)  | (627,599)               | (10) |
| Net effect of other items which are not deductible/not taxable for taxation purposes | (631,800)               | (9)  | (279,251)               | (4)  |
| _  | (1,841,314)             | (26) | (1,288,502)             | (20) |

# 12 PROPERTY, PLANT AND EQUIPMENT

|  | Land and buildings | Transmission networks | Equipment for electricity transformation | Other       | Construction in progress | Total        |
|--|--------------------|-----------------------|--|-------------|--------------------------|--------------|
| Deemed cost                                |                    |                       |  |             |                          |              |
| At 1 January 2010                          | 9,970,247          | 24,033,924            | 11,789,709                               | 5,334,943   | 2,726,748                | 53,855,571   |
| Acquisitions through business combinations | 419,131            | 842,111               | 336,416                                  | 35,913      | 76,416                   | 1,709,987    |
| Additions                                  | 60,183             | 173,595               | 50,785                                   | 33,913      | 11,194,145               | 11,478,708   |
| Transfers                                  | 2,484,866          | 2,465,660             | 2,959,677                                | 1,550,594   | (9,460,797)              | 11,470,700   |
| Disposals                                  | (10,127)           | (30,795)              | (17,548)                                 | (116,668)   | (57,419)                 | (232,557)    |
| Balance as at                              | (10,127)           | (30,793)              | (17,348)                                 | (110,008)   | (37,419)                 | (232,337)    |
| 31 December 2010                           | 12,924,300         | 27,484,495            | 15,119,039                               | 6,804,782   | 4,479,093                | 66,811,709   |
| At 1 January 2011                          | 12,924,300         | 27,484,495            | 15,119,039                               | 6,804,782   | 4,479,093                | 66,811,709   |
| Additions                                  | 54,409             | 58,609                | 36,007                                   | 525         | 16,362,118               | 16,511,668   |
| Transfers                                  | 3,945,016          | 4,135,024             | 3,043,145                                | 2,308,930   | (13,432,115)             | -            |
| Disposals                                  | (45,277)           | (42,839)              | (70,049)                                 | (65,399)    | (70,756)                 | (294,320)    |
| Balance as at<br>31 December 2011          | 16,878,448         | 31,635,289            | 18,128,142                               | 9,048,838   | 7,338,340                | 83,029,057   |
| Accumulated depreciation                   |                    |                       |  |             |                          |              |
| At 1 January 2010                          | (1,276,191)        | (5,510,651)           | (2,180,908)                              | (1,492,716) | -                        | (10,460,466) |
| Depreciation for the year                  | (633,243)          | (2,342,980)           | (876,016)                                | (809,255)   | -                        | (4,661,494)  |
| Disposals                                  | 1,914              | 17,465                | 6,683                                    | 62,861      | -                        | 88,923       |
| At 31 December 2010                        | (1,907,520)        | (7,836,166)           | (3,050,241)                              | (2,239,110) |                          | (15,033,037) |
| At 1 January 2011                          | (1,907,520)        | (7,836,166)           | (3,050,241)                              | (2,239,110) | -                        | (15,033,037) |
| Depreciation for the year                  | (988,182)          | (2,746,334)           | (1,074,520)                              | (1,092,518) | -                        | (5,901,554)  |
| Disposals                                  | 7,403              | 20,383                | 32,854                                   | 40,885      | -                        | 101,525      |
| At 31 December 2011                        | (2,888,299)        | (10,562,117)          | (4,091,907)                              | (3,290,743) |                          | (20,833,066) |
|  |                    |                       |  |             |                          |              |
| Net book value                             |                    |                       |  |             |                          |              |
| At 1 January 2010                          | 8,694,056          | 18,523,273            | 9,608,801                                | 3,842,227   | 2,726,748                | 43,395,105   |
| At 31 December 2010                        | 11,016,780         | 19,648,329            | 12,068,798                               | 4,565,672   | 4,479,093                | 51,778,672   |
| At 31 December 2011                        | 13,990,149         | 21,073,172            | 14,036,235                               | 5,758,095   | 7,338,340                | 62,195,991   |

As at 31 December 2011 construction in progress includes advance payments for property, plant and equipment of RUB 53,661 thousand (as at 31 December 2010: RUB 47,603 thousand).

The amount of capitalized interest in 2011 was RUB 61,930 thousand (in 2010: RUB 91,858 thousand).

# Leased property, plant and equipment

The Group leases production equipment and transportation vehicles under a number of finance lease agreements. Title to the leased assets transfers to the Group at the end of each lease.

As at 31 December 2011 and 31 December 2010 the net book value of leased property, plant and equipment, accounted for as part of the Group's property, plant and equipment, was as follows:

|                                    | Land and<br>Buildings | Transmission networks | Equipment for<br>electricity<br>transformation | Other    | Total     |
|------------------------------------|-----------------------|-----------------------|--|----------|-----------|
| Cost                               | 84,704                | 363,915               | 2,533,484                                      | 313,440  | 3,295,543 |
| Accumulated depreciation           | (14,538)              | (52,356)              | (425,557)                                      | (81,006) | (573,457) |
| Net book value at 31 December 2010 | 70,166                | 311,559               | 2,107,927                                      | 232,434  | 2,722,086 |
| Cost                               | 51,306                | 65,204                | 2,109,135                                      | 242,352  | 2,467,997 |
| Accumulated depreciation           | (9,203)               | (16,129)              | (493,800)                                      | (77,046) | (596,178) |
| Net book value at 31 December 2011 | 42,103                | 49,075                | 1,615,335                                      | 165,306  | 1,871,819 |

# 13 INTANGIBLE ASSETS

|                               | Software  | Licenses  | Other intangible assets | Total     |
|-------------------------------|-----------|-----------|-------------------------|-----------|
| Cost                          |           |           |                         |           |
| At 1 January 2010             | 424,637   | 158,033   | 1,075,544               | 1,658,214 |
| Acquisitions through business |           |           |                         |           |
| combinations                  | 189       | 206       | -                       | 395       |
| Additions                     | 69,588    | 10,362    | 119,208                 | 199,158   |
| Disposals                     | (11,323)  | (51,588)  | (24,882)                | (87,793)  |
| At 31 December 2010           | 483,091   | 117,013   | 1,169,870               | 1,769,974 |
| At 1 January 2011             | 483,091   | 117,013   | 1,169,870               | 1,769,974 |
| Reclassification              | (158,402) | 1         | 158,401                 | -         |
| Additions                     | 161,612   | 426       | 82,269                  | 244,307   |
| Disposals                     | (109,985) | (117,156) | (14,512)                | (241,653) |
| At 31 December 2011           | 376,316   | 284       | 1,396,028               | 1,772,628 |
| Accumulated amortization      |           |           |                         |           |
| At 1 January 2010             | (97,655)  | (121,028) | (176,846)               | (395,529) |
| Amortization for the year     | (74,216)  | (21,265)  | (254,389)               | (349,870) |
| Disposals                     | 11,323    | 50,750    | 24,882                  | 86,955    |
| At 31 December 2010           | (160,548) | (91,543)  | (406,353)               | (658,444) |
| At 1 January 2011             | (160,548) | (91,543)  | (406,353)               | (658,444) |
| Reclassification              | 32,086    | (1)       | (32,085)                | -         |
| Amortization for the year     | (131,853) | (326)     | (251,069)               | (383,248) |
| Disposals                     | 107,832   | 91,829    | 14,512                  | 214,173   |
| At 31 December 2011           | (152,483) | (41)      | (674,995)               | (827,519) |
| Net book value                |           |           |                         |           |
| At 1 January 2010             | 326,982   | 37,005    | 898,698                 | 1,262,685 |
| At 31 December 2010           | 322,543   | 25,470    | 763,517                 | 1,111,530 |
| At 31 December 2011           | 223,833   | 243       | 721,033                 | 945,109   |

# 14 DEFERRED TAX ASSETS AND LIABILITIES

# (a) Recognized deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following items:

|                                      | Assets  |         | Liabilities |             | Net         |             |
|--------------------------------------|---------|---------|-------------|-------------|-------------|-------------|
|                                      | 2011    | 2010    | 2011        | 2010        | 2011        | 2010        |
| Property, plant and equipment        | 14,061  | 18,350  | (4,396,589) | (3,541,618) | (4,382,528) | (3,523,268) |
| Other non-current assets             | 424     | 719     | -           |             | 424         | 719         |
| Inventories                          | 33,512  | 39,052  | -           | -           | 33,512      | 39,052      |
| Trade and other receivables          | 147     | 15,460  | (92,489)    | (122,218)   | (92,342)    | (106,758)   |
| Finance lease liabilities            | 172,730 | 288,927 | -           | -           | 172,730     | 288,927     |
| Post employment benefit liability    | 210,799 | 186,083 | -           | -           | 210,799     | 186,083     |
| Employee payables                    | 122,598 | 110,972 | -           | -           | 122,598     | 110,972     |
| Other                                | 1,243   | 3,802   | (73,188)    | (76,524)    | (71,945)    | (72,722)    |
| Deferred tax<br>assets/(liabilities) | 555,514 | 663,365 | (4,562,266) | (3,740,360) | (4,006,752) | (3,076,995) |

# (b) Movements in temporary differences during the year

|                                   | 1 January 2011 | Recognised in profit or loss | 31 December 2011 |
|-----------------------------------|----------------|------------------------------|------------------|
| Property, plant and equipment     | (3,523,268)    | (859,260)                    | (4,382,528)      |
| Other non-current assets          | 719            | (295)                        | 424              |
| Inventories                       | 39,052         | (5,540)                      | 33,512           |
| Trade and other receivables       | (106,758)      | 14,416                       | (92,342)         |
| Finance lease liabilities         | 288,927        | (116,197)                    | 172,730          |
| Post employment benefit liability | 186,083        | 24,716                       | 210,799          |
| Employee payables                 | 110,972        | 11,626                       | 122,598          |
| Other                             | (72,722)       | 777                          | (71,945)         |
|                                   | (3,076,995)    | (929,757)                    | (4,006,752)      |

|                                   | 1 January 2010 | Recognised in profit or loss | Acquisition of subsidiary | 31 December 2010 |
|-----------------------------------|----------------|------------------------------|---------------------------|------------------|
| Property, plant and equipment     | (2,727,905)    | (707,493)                    | (87,870)                  | (3,523,268)      |
| Other non-current assets          | 1,158          | (439)                        | -                         | 719              |
| Inventories                       | 55,171         | (19,410)                     | 3,291                     | 39,052           |
| Trade and other receivables       | 270,852        | (385,053)                    | 7,443                     | (106,758)        |
| Other current assets              | 66             | (66)                         | -                         | -                |
| Finance lease liabilities         | 441,879        | (152,952)                    | -                         | 288,927          |
| Post employment benefit liability | 155,172        | 29,241                       | 1,670                     | 186,083          |
| Employee payables                 | 39,541         | 70,900                       | 531                       | 110,972          |
| Other                             | (124,237)      | 52,132                       | (617)                     | (72,722)         |
|                                   | (1,888,303)    | (1,113,140)                  | (75,552)                  | (3,076,995)      |

#### 15 INVESTMENTS AND FINANCIAL ASSETS

|  | <b>31 December 2011</b> | <b>31 December 2010</b> |
|--|-------------------------|-------------------------|
| Financial assets related to the employee benefit fund        | 368,054                 | 384,734                 |
| Investments designated at fair value through profit and loss | 163,988                 | 227,712                 |
| Available-for-sale financial assets                          | 1,934                   | 1,934                   |
|  | 533,976                 | 614,380                 |

Investments designated at fair value through profit and loss represent investments in shares of JSC OGC-4 and other securities, which are listed on MICEX and RTS, recorded at fair market value (belong to Level 1 in the fair value hierarchy).

# Financial assets related to employee benefit fund

Financial assets related to the employee benefit fund relate to the Group's contributions accumulated in the solidary and employees' individual pension accounts with the Non-State Pension Fund of Electric Power Industry (employee benefit fund). Subject to certain restrictions 80% of contributions to the employee benefit fund can be withdrawn at the discretion of the Group.

The Group's exposure related to credit risks and impairment losses related to other investments and financial assets is disclosed in Note 28.

## 16 OTHER NON-CURRENT ASSETS

|  | 31 December 2011 | 31 December 2010 |
|--|------------------|------------------|
| Trade accounts receivable                      | 99,353           | 9,960            |
| Non-current prepayments                        | 3,562            | 1,538            |
| Other accounts receivable                      | 36,289           | 47,693           |
| Other accounts receivable impairment allowance | (2,123)          | (1,658)          |
| Other assets                                   | 36,708           | 76,665           |
|  | 173,789          | 134,198          |

# 17 CASH AND CASH EQUIVALENTS

Cash and cash equivalents represent cash in bank accounts and bank deposits with maturities at initial recognition of less than three months from the origination date amounted to RUB 2,646,152 thousand denominated in roubles (31 December 2010: RUB 258,889 thousand).

## 18 TRADE AND OTHER RECEIVABLES

|  | <b>31 December 2011</b> | <b>31 December 2010</b> |
|--|-------------------------|-------------------------|
| Trade receivables                      | 8,382,808               | 7,363,454               |
| Trade receivables impairment allowance | (1,619,217)             | (1,712,608)             |
| Prepayments                            | 294,764                 | 487,994                 |
| Prepayments impairment allowance       | (6,646)                 | (17,210)                |
| VAT recoverable                        | 447,442                 | 468,095                 |
| Taxes receivable                       | 449,281                 | 137,875                 |
| Other receivables                      | 624,986                 | 488,134                 |
| Other receivables impairment allowance | (163,551)               | (18,169)                |
|  | 8,409,867               | 7,197,565               |

For more detailed information concerning the Group's exposure to credit risks and impairment losses related to trade and other receivables refer to Note 28.

#### 19 INVENTORIES

|  | <b>31 December 2011</b> | <b>31 December 2010</b> |
|--|-------------------------|-------------------------|
| Materials and supplies                     | 1,607,195               | 1,543,857               |
| Inventory for resale                       | 6,083                   | 1,116                   |
| Total inventories                          | 1,613,278               | 1,544,973               |
| Less: provision for inventory obsolescence | (167,558)               | (194,548)               |
| Total                                      | 1,445,720               | 1,350,425               |

At 31 December 2011 and 31 December 2010 no inventories were pledged as collateral for bank loans (refer to Note 22).

# 20 EQUITY

# (a) Share capital

|                           | Ordinary snares         |                         |  |
|---------------------------|-------------------------|-------------------------|--|
|                           | <b>31 December 2011</b> | <b>31 December 2010</b> |  |
| Issued shares, fully paid | 42,217,941,468          | 42,217,941,468          |  |
| Par value (in RUB)        | 0.10                    | 0.10                    |  |

## (b) Dividends

In accordance with Russian legislation the Company's distributable reserves are limited to the balance of accumulated retained earnings as recorded in the Company's statutory financial statements prepared in accordance with Russian Accounting Principles.

At the annual shareholders meeting held on 22 June 2010 the decision was made not to declare dividends for the year 2009.

At the annual shareholders meeting held on 17 June 2011 the decision was made to distribute the Company's profit for the year 2010 to dividends in the amount of RUB 610,932 thousand and to pay dividends for the year 2010 in the amount of RUB 0.01447 per ordinary share of the Company in cash.

## 21 EARNINGS PER SHARE

The calculation of earnings per share was based on the profit attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding during the year. The Company has no dilutive potential ordinary shares.

| Ordinary shares         | Ordinary shares   |
|-------------------------|---|
| <b>31 December 2011</b> | <b>31 December 2010</b>                                       |
| 42,217,941,468          | 42,217,941,468  |
| 0.10                    | 0.10  |
| 42,217,941,468          | 42,217,941,468  |
| 5,531,533               | 5,097,201   |
| 0.13                    | 0.12  |
|                         | 31 December 2011 42,217,941,468 0.10 42,217,941,468 5,531,533 |

## 22 LOANS AND BORROWINGS

This note provides information about the contractual terms of the Group's loans and borrowings. For more information about the Group's exposure to interest rate risk, refer to Note 28.

Long-term loans and borrowings

| Name of lender                             |           | Effective interest rate 31 December 2011 | Effective interest rate 31 December 2010 | Maturity     | 31 December 2011 | 31 December 2010 |
|--|-----------|--|--|--------------|------------------|------------------|
| Finance department of Belgorodskaya oblast | Secured   | -  | 9.45%                                    | -            | -                | 345,738          |
| OJSC "Alfa-Bank"                           | Unsecured | 7.8-9.5%                                 | 7.65-7.8%                                | 2012-2017    | 2,472,748        | 2,472,103        |
| OJSC "Bank VTB"                            | Unsecured | 9.96%                                    | 9.70%                                    | 2018         | 3,921,070        | -                |
| OJSC "Gazprombank"                         | Unsecured | 8.0-9.6%                                 | 8.00%                                    | 2012         | 652,447          | 1,052,751        |
| OJSC "Ogresbank"<br>(OJSC "Nordeabank")    | Unsecured | -  | 8.00%                                    | <del>-</del> | -                | 410,000          |
| OJSC "Rosbank"                             | Unsecured | 8.00%                                    | 8.00%                                    | 2015         | 3,800,833        | 3,800,000        |
| OJSC "Sberbank"                            | Unsecured | 7.524-8.4%                               | 7.5-8.4%                                 | 2014-2025    | 10,389,015       | 6,855,411        |
|  |           |  |  |              | 21,236,113       | 14,936,003       |

| Name of lender                       |           | Effective interest rate 31 December 2011 | Effective interest rate 31 December 2010 | Maturity | 31 December<br>2011 | 31 December<br>2010 |
|--------------------------------------|-----------|--|--|----------|---------------------|---------------------|
| Less: current portion                |           |  |  |          |                     |                     |
| Finance department of                |           |  |  |          |                     |                     |
| Belgorodskaya oblast                 | Secured   | -  | 9.45%                                    | -        | -                   | 345,738             |
| OJSC "Alfa-Bank"                     | Unsecured | 7.8-9.5%                                 | 7.65-7.8%                                | 2012     | 472,748             | 2,103               |
| OJSC "Bank VTB"                      | Unsecured | 9.96%                                    | 9.70%                                    | 2012     | 1,070               | -                   |
| OJSC "Gazprombank"                   | Unsecured | 8.0-9.6%                                 | 8.00%                                    | 2012     | 652,447             | 402,751             |
| OJSC "Ogresbank" (OJSC "Nordeabank") | Unsecured | -  | 8.00%                                    | -        | -                   | 410,000             |
| OJSC "Rosbank"                       | Unsecured | 8.00%                                    | 8.00%                                    | 2012     | 833                 | -                   |
| OJSC "Sberbank"                      | Unsecured | 7.524-8.4%                               | 7.5-8.4%                                 | 2012     | 39,015              | 5,411               |
|                                      |           |  |  |          | 1,166,113           | 1,166,003           |
| Total long-term<br>borrowings        |           |  |  |          | 20,070,000          | 13,770,000          |

All the Group's borrowings are denominated in RUB and bear a fixed interest rate. The effective interest rate is the market interest rate applicable to the loan on the date of its receipt.

The carrying value of borrowings approximates their fair value.

Current borrowings and current portion of long-term borrowings

|  |           | Effective     | Effective     | 31 December | 31 December |
|--|-----------|---------------|---------------|-------------|-------------|
| Name of lender                             |           | interest rate | interest rate | 2011        | 2010        |
| Finance department of Belgorodskaya oblast | Secured   | -             | 9.45%         | -           | 345,738     |
| OJSC "Alfa-Bank"                           | Unsecured | 7.8-9.5%      | 7.65-7.8%     | 472,748     | 2,103       |
| OJSC "Bank VTB"                            | Unsecured | 9.96%         | 9.70%         | 1,070       | -           |
| OJSC "Gazprombank"                         | Unsecured | 8.0-9.6%      | 8.00%         | 652,447     | 402,751     |
| OJSC "Ogresbank" (OJSC "Nordeabank")       | Unsecured | -             | 8.00%         | -           | 410,000     |
| OJSC "Rosbank"                             | Unsecured | 8.00%         | 8.00%         | 833         | -           |
| OJSC "Sberbank"                            | Unsecured | 7.524-8.4%    | 7.5-8.4%      | 39,015      | 5,411       |
| Joint-Stock Bank "Severgazbank"            | Unsecured | 10-12%        |               | 1,207       | -           |
|  |           |               |               | 1,167,320   | 1,166,003   |

As at 31 December 2011 no bank loans are secured over bank guarantees received (31 December 2010: RUB 345,738 thousand).

## 23 FINANCE LEASE

The finance lease liabilities are secured by the leased assets.

The Group leases production equipment and transportation vehicles under a number of finance lease agreements. Finance lease liabilities are payable as follows:

|                            |                               | At 31 December 2011                     |          |
|----------------------------|-------------------------------|---|----------|
|                            | Future minimum lease payments | Present value of minimum lease payments | Interest |
| Less than one year         | 653,506                       | 466,376                                 | 187,130  |
| Between one and five years | 470,798                       | 400,360                                 | 70,438   |
|                            | 1,124,304                     | 866,736                                 | 257,568  |
|                            |                               | At 31 December 2010                     |          |
|                            |                               | At 31 December 2010                     |          |
|                            | Future minimum lease payments | Present value of minimum lease payments | Interest |
| Less than one year         | 902,489                       | 580,984                                 | 321,505  |
| Between one and five years | 1,124,304                     | 866,735                                 | 257,569  |
|                            | 2,026,793                     | 1,447,719                               | 579,074  |

# 24 EMPLOYEE BENEFITS

The tables below provide information about the employee benefit obligations and actuarial assumptions used for the years ended 31 December 2011 and 31 December 2010.

The defined benefits obligations arise from unfunded plans.

# (a) Movements in net liability of the defined benefit obligations

|   | <b>31 December 2011</b> | <b>31 December 2010</b> |
|---|-------------------------|-------------------------|
| Present value of defined benefit obligation                         | 1,909,094               | 2,100,824               |
| Unrecognized past service negative cost/(cost)                      | 174,027                 | (272,070)               |
| Net liability in the Statement of financial position at 31 December | 2,083,121               | 1,828,754               |

## (b) Amounts recognized in profit or loss

|   | Year ended       | Year ended              |  |
|---|------------------|-------------------------|--|
|   | 31 December 2011 | <b>31 December 2010</b> |  |
| Current service cost                    | 101,759          | 84,783                  |  |
| Interest expense                        | 155,222          | 135,388                 |  |
| Past service cost                       | 139,725          | 95,328                  |  |
| Correction on DBO related to pensioners | -                | 69,481                  |  |
| Recognized actuarial loss               | 119,959          | 248,336                 |  |
| Net expense                             | 516,665          | 633,316                 |  |

# (c) Movements in the present value of the defined benefit obligations

|  | Year ended              | Year ended       |  |
|--|-------------------------|------------------|--|
|  | <b>31 December 2011</b> | 31 December 2010 |  |
| Present value of defined benefit obligation at 1 January   | 2,100,824               | 1,815,215        |  |
| Current service cost                                       | 101,759                 | 84,783           |  |
| Interest expense   | 155,222                 | 135,388          |  |
| Correction on DBO related to pensioners                    | -                       | 69,481           |  |
| Acquisition of subsidiary                                  | -                       | 8,352            |  |
| Actuarial losses   | 119,959                 | 248,336          |  |
| Benefits paid  | (262,298)               | (260,731)        |  |
| Past service negative cost                                 | (306,372)               |                  |  |
| Present value of defined benefit obligation at 31 December | 1,909,094               | 2,100,824        |  |

# (d) Actuarial assumptions

Principal actuarial assumptions are as follows:

|                                  | 31 December 2011 | 31 December 2010 |
|----------------------------------|------------------|------------------|
| Discount rate, annual            | 8.50%            | 8.00%            |
| Future salary increase, per year | 5.50%            | 5.00%            |
| Inflation rate, per year         | 5.50%            | 5.00%            |

# (e) Expense recognised in profit or loss

|                    | Year ended       | Year ended              |
|--------------------|------------------|-------------------------|
|                    | 31 December 2011 | <b>31 December 2010</b> |
| Operating expenses | 361,443          | 497,928                 |
| Finance costs      | 155,222          | 135,388                 |
|                    | 516,665          | 633,316                 |

# 25 EMPLOYEE PAYABLES

|                            | 31 December 2011 | 31 December 2010 |
|----------------------------|------------------|------------------|
| Salaries and wages payable | 333,421          | 272,408          |
| Unused vacation provision  | 321,724          | 241,914          |
| Annual bonus provision     | 291,268          | 312,945          |
|                            | 946,413          | 827,267          |

Provision for annual bonuses includes bonuses and other similar payments accrued (including compulsory social security contributions) based on employees' performance.

#### 26 TRADE AND OTHER PAYABLES

|                                     | <b>31 December 2011</b> | 31 December 2010 |
|-------------------------------------|-------------------------|------------------|
| Trade accounts payable              | 4,868,386               | 3,934,567        |
| Advances received                   | 1,947,872               | 2,391,391        |
| Other payables and accrued expenses | 1,668,423               | 481,487          |
|                                     | 8,484,681               | 6,807,445        |

## 27 OTHER TAXES AND CONTRIBITIONS PAYABLE

|  | 31 December 2011 | 31 December 2010 |
|--|------------------|------------------|
| Value added tax                          | 15,896           | 27,851           |
| Compulsory social security contributions | 120,067          | 15,489           |
| Property tax                             | 14,027           | 50,339           |
| Other taxes                              | 109,920          | 67,630           |
|  | 259,910          | 161,309          |

#### 28 FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

#### (a) Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk;
- market risk.

The Group does not have any significant exposure to currency risk on sales, purchases and borrowings, because no significant sales, purchases, or borrowings are denominated in a currency other than the functional currency of the Company, which is the Russian Rouble.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

#### (b) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and investment securities.

#### (i) Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer.

To manage credit risk the Group attempts, to the fullest extent possible, to demand prepayments from customers. As a rule, prepayment for connection services is set in a contract and depends on the amount of capacity to be connected.

The customer base for electricity transmission services is limited to several distribution companies and a small number of large manufacturing/extraction enterprises. Payments are tracked weekly and electricity transmission customers are advised of any failures to submit timely payments. For quick collection and complete control of accounts receivable collection a working team was formed to reduce the Company's finance losses, caused by non-fulfilment or insufficient fulfilment by some contractors of their contractual obligations.

The Group does not require collateral in respect of trade and other receivables.

The Group establishes an allowance for impairment that represents its estimate of anticipated losses in respect of trade and other receivables that relate to individually significant exposures.

#### (ii) Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

|                                  | 31 December 2011 | 31 December 2010 |
|----------------------------------|------------------|------------------|
| Trade and other receivables      | 7,358,545        | 6,176,806        |
| Investments and financial assets | 533,976          | 614,380          |
| Cash and cash equivalents        | 2,646,152        | 258,889          |
|                                  | 10,538,673       | 7,050,075        |

Financial guarantees are disclosed in Note 31.

The Group's two most significant customers, regional distribution entities, account for RUB 2,227,664 thousand of the trade receivables carrying amount at 31 December 2011 (31 December 2010; RUB 3,031,388 thousand).

The maximum exposure to credit risk for trade receivables (excluding other receivables) at the reporting date by type of customer was:

|                                    | Carrying amount     | Carrying amount     |  |
|------------------------------------|---------------------|---------------------|--|
|                                    | at 31 December 2011 | at 31 December 2010 |  |
| Electricity transmission customers | 6,457,536           | 5,350,827           |  |
| Connection services customers      | 119,838             | 187,268             |  |
| Other customers                    | 285,570             | 122,711             |  |
|                                    | 6,862,944           | 5,660,806           |  |

# Impairment losses

The tables below analyze the Group's trade and other receivables into relevant groups based on the past due periods:

|                              | At 31 December 2011 |             | At 31 Decer | nber 2010   |
|------------------------------|---------------------|-------------|-------------|-------------|
|                              | Gross               | Allowance   | Gross       | Allowance   |
| Not past due                 | 3,179,262           | (3,620)     | 2,207,375   | (11,801)    |
| Past due 0-3 months          | 2,049,914           | (19,214)    | 533,928     | (797)       |
| Past due 3-6 months          | 1,322,700           | (215,397)   | 3,211,085   | (273)       |
| Past due 6-12 months         | 1,522,458           | (632,632)   | 216,037     | (87,989)    |
| Past due more than 12 months | 1,069,102           | (914,028)   | 1,740,816   | (1,631,575) |
| =                            | 9,143,436           | (1,784,891) | 7,909,241   | (1,732,435) |

The movements in the allowance for impairment in respect of trade and other receivables during the year were as follows:

|   | Year ended       | Year ended       |  |
|---|------------------|------------------|--|
|   | 31 December 2011 | 31 December 2010 |  |
| Balance at 1 January                    | 1,732,435        | 1,437,231        |  |
| Increase during the period              | 704,001          | 605,084          |  |
| Amounts written-off against receivables | (432,948)        | (25,187)         |  |
| Decrease due to reversal                | (218,597)        | (284,693)        |  |
| Balance at 31 December                  | 1,784,891        | 1,732,435        |  |

## (c) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group monitors the risk of cash shortfalls by means of current liquidity planning. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. This approach is used to analyze payment dates associated with financial assets, and also to forecast cash flows from operating activities.

To manage the liquidity risk, the Group has negotiated long-term and short-term credit lines with a pool of commercial banks, designated as highly rated banks.

As at 31 December 2011 the Group's unused portion of long-term and short-term credit line facilities amounted to RUB 5,500,000 thousand (31 December 2010: RUB 8,800,000 thousand).

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

|  | Carrying amount | Contractual cash flows | 12 months or less | Between 1 and 5<br>years | More than 5 years |
|--|-----------------|------------------------|-------------------|--------------------------|-------------------|
| Liabilities as at 31 December 2011             |                 |                        |                   |                          |                   |
| Long-term bank loans including current portion | 21,237,320      | 31,332,061             | 2,929,879         | 16,439,980               | 11,962,202        |
| Finance lease liabilities                      | 866,736         | 1,124,304              | 653,506           | 470,798                  | -                 |
| Trade and other payables                       | 5,359,092       | 5,359,092              | 5,350,613         | -                        | 8,479             |
|  | 27,463,148      | 37,815,457             | 8,933,998         | 16,910,778               | 11,970,681        |
| Financial guarantees                           | -               | 755,334                | 755,334           |                          | _                 |

|  | Carrying amount | Contractual cash flows | 12 months or less | Between 1 and 5<br>years | More than 5 years |
|--|-----------------|------------------------|-------------------|--------------------------|-------------------|
| Liabilities as at 31 December 2010             |                 |                        |                   |                          |                   |
| Long-term municipal loans                      | 345,738         | 352,221                | 352,221           | -                        | -                 |
| Long-term bank loans including current portion | 14,590,265      | 19,851,345             | 1,960,666         | 13,834,547               | 4,056,132         |
| Finance lease liabilities                      | 1,447,719       | 2,026,793              | 902,489           | 1,124,304                | -                 |
| Trade and other payables                       | 4,192,865       | 4,192,865              | 4,183,739         | 647                      | 8,479             |
| -  | 20,576,587      | 26,423,224             | 7,399,115         | 14,959,498               | 4,064,611         |
| Financial guarantees                           | -               | 1,203,717              | 1,203,717         |                          |                   |

# (d) Market risk

Market risk is the risk that changes in market prices, such as interest rates will affect the Group's income or the value of its holding of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

# (i) Interest rate risk

The Group's income and operating cash flows are substantially independent of changes in market interest rates. The Group is exposed to interest rate risk only through market value fluctuations of loans and borrowings. The interest rates on most long- and short-term loans and borrowings are fixed. Changes in interest rates impact primarily loans and borrowings by changing either their fair value (fixed rate debt) or their future cash flows (variable rate debt).

Management does not have a formal policy of determining how much of the Group's exposure should be to fixed or variable rates. However, at the time of raising new loans or borrowings management uses its judgment to decide

whether it believes that a fixed or variable rate would be more favourable to the Group over the expected period until maturity.

Profile

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

|                        | Carrying amount  | Carrying amount         |
|------------------------|------------------|-------------------------|
| Fixed rate instruments | 31 December 2011 | <b>31 December 2010</b> |
| Financial liabilities  | 22,104,056       | 16,383,722              |

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through profit and loss, and the Group does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore a change in interest rates at the reporting date would not affect profit or loss.

#### (e) Fair values

Management believes that at the reporting date the fair value of the Group's financial assets and liabilities approximates their carrying amounts.

#### (f) Capital management

Management's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Management monitors the return on capital, which the Group defines as result from operating activities divided by total shareholders' equity.

Management seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

There were no changes in the Group's approach to capital management during the year.

The Company and its subsidiaries are subject to external capital requirements that require that their net assets as determined in accordance with Russian Accounting Principles must exceed their charter capital at all times.

#### 29 OPERATING LEASES

The Group leases a number of land plots owned by local governments under operating leases. In addition, the Group leases non-residential premises and vehicles.

Land leases were entered in prior periods and represented land plots on which power lines, equipment for electricity transformation and other assets are located. The land leases typically run for an initial period of 1 to 49 years, with an option to renew the lease after that date. Lease payments are reviewed regularly to reflect market rentals.

The land title does not pass and the landlord retains control over land usage. The Group determined that substantially all the risks and rewards of the land plots are with the landlord, therefore the leases are considered as operating leases.

Operating lease rentals under non-cancellable leases are payable as follows:

|                                 | 31 December 2011 | 31 December 2010 |
|---------------------------------|------------------|------------------|
| Less than one year              | 540,954          | 512,581          |
| Between one year and five years | 1,442,487        | 1,210,693        |
| More than five years            | 3,577,175        | 3,139,098        |
|                                 | 5,560,616        | 4,862,372        |

The amount of lease expense under operating leases recognized in profit or loss in 2011 was RUB 576,615 thousand (in 2010: RUB 477,251 thousand).

#### 30 COMMITMENTS

The Group has outstanding commitments under the contracts for the purchase and construction of property, plant and equipment for RUB 3,613,416 thousand as at 31 December 2011 (net of VAT) (as at 31 December 2010: RUB 1,865,776 thousand).

## 31 CONTINGENCIES

#### (a) Insurance

The insurance industry in the Russian Federation is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Group has full insurance coverage for its production facilities and third party liability in respect of property, health and environmental damage arising from operation of dangerous production units. The Group has no insurance coverage against losses caused by business interruption.

# (b) Litigation

The Group is a party to certain legal proceedings arising in the ordinary course of business. Management does not believe than these matters will have a material adverse effect on the Group's financial position and operating results.

#### (c) Taxation contingencies

The taxation system in the Russian Federation is continues to evolve and is characterised by frequent changes in legislation, official pronouncements and court decisions, which are sometimes, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Russian Federation suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

These circumstances may create tax risks in the Russian Federation that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these Financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

#### (d) Environmental matters

The Company and its predecessors have operated in the electric transmission industry in the Russian Federation for many years. The enforcement of environmental regulations in the Russian Federation is evolving and the enforcement posture of Government authorities is continually being reconsidered. Management periodically evaluates its obligations under environmental regulations.

Potential liabilities might arise as a result of changes in legislation and regulation or civil litigation. The impact of these potential changes cannot be estimated, but could be material. In the current enforcement climate under existing legislation, management believes that there are no significant liabilities for environmental damage.

# (e) Other contingencies

The Group believes that the electricity services provided are in compliance with the Russian legislation regulating electric power transmission. However, based on the lack of elaboration of legislation that regulates the lease of Unified National (All-Russia) Electricity Network property ("last-mile") in October 2011 the Company was the subject of a lawsuit for RUB 9,024,430 thousand from OJSC Novolipetsk Steel complex (NLMK) concerning the legitimacy of the revenue recognition from the transmission of electricity via "last-mile" grids in the period from July 2008 to September 2011.

The Group did not recognize any provision for those claims as it believes that it is not probable that related outflow of resources or decrease of benefits inflow will take place.

## (f) Guarantees

The Group issued financial guarantees for loans received by a lessor of the Group.

|                        | Amount on contract | Amount on contract |  |
|------------------------|--------------------|--------------------|--|
|                        | 31 December 2011   | 31 December 2010   |  |
| OJSC "Rosbank"         | 681,901            | 1,009,201          |  |
| Belgorodskoe OSB №8582 | 73,433             | 194,516            |  |
|                        | 755,334            | 1,203,717          |  |

#### 32 RELATED PARTY TRANSACTIONS

## (a) Control relationships

The Company's parent as at 31 December 2011 and 2010 was JSC IDGC Holding. The party with the ultimate control over the Company is the Government of the Russian Federation, which held the majority of the voting rights of JSC IDGC Holding.

#### (b) Transactions with parent

Management fee accounted for RUB 374,774 thousand (2010: RUB 441,000 thousand).

#### (c) Management compensation

There are no transactions or balances with key management and their close family members except for remuneration in the form of salary and bonuses.

Total remuneration paid to key management, Board of Directors and Management Board members included into personnel costs was:

|                    | Year ended       | Year ended 31 December 2010 |  |
|--------------------|------------------|-----------------------------|--|
|                    | 31 December 2011 |                             |  |
| Salary and bonuses | 235,881          | 220,555                     |  |

# (d) Transactions with government-related entities

In the course of business, the Group makes a significant number of transactions with companies that are government-related. These operations are carried out under the regulated tariffs, or in accordance with market prices.

Revenues from government-related entities accounts for 3% of total revenue for the year ended 31 December 2011, (for the year ended 31 December 2010: 5%) including 3% of the proceeds from the transfer of electricity (for the year ended 31 December 2010: 3%).

Costs of electricity transmission for government-related entities account for 80% of the total cost of the electricity transmission for the year ended 31 December 2011 (for the year ended 31 December 2010: 66%).

# (e) Loans and borrowings received from government-related entities

|                                     | Addition of loans and borrowings | The balance of transactions | Addition of loans and borrowings | The balance of transactions |
|-------------------------------------|----------------------------------|-----------------------------|----------------------------------|-----------------------------|
|                                     | 2011                             | 31 December 2011            | 2010                             | <b>31 December 2010</b>     |
| Loans and borrowings received from: |                                  | -                           |                                  |                             |
| Government-related entities         | 7,420,000                        | 14,962,532                  | 3,408,671                        | 8,253,900                   |
|                                     | 7,420,000                        | 14,962,532                  | 3,408,671                        | 8,253,900                   |

Loans and borrowings are drawn at the market interest rate (Note 28).

# (f) Pricing policy

Transactions with related parties for the transmission of electricity are carried out at the tariffs set by the state.